

THE W. W. SMITH

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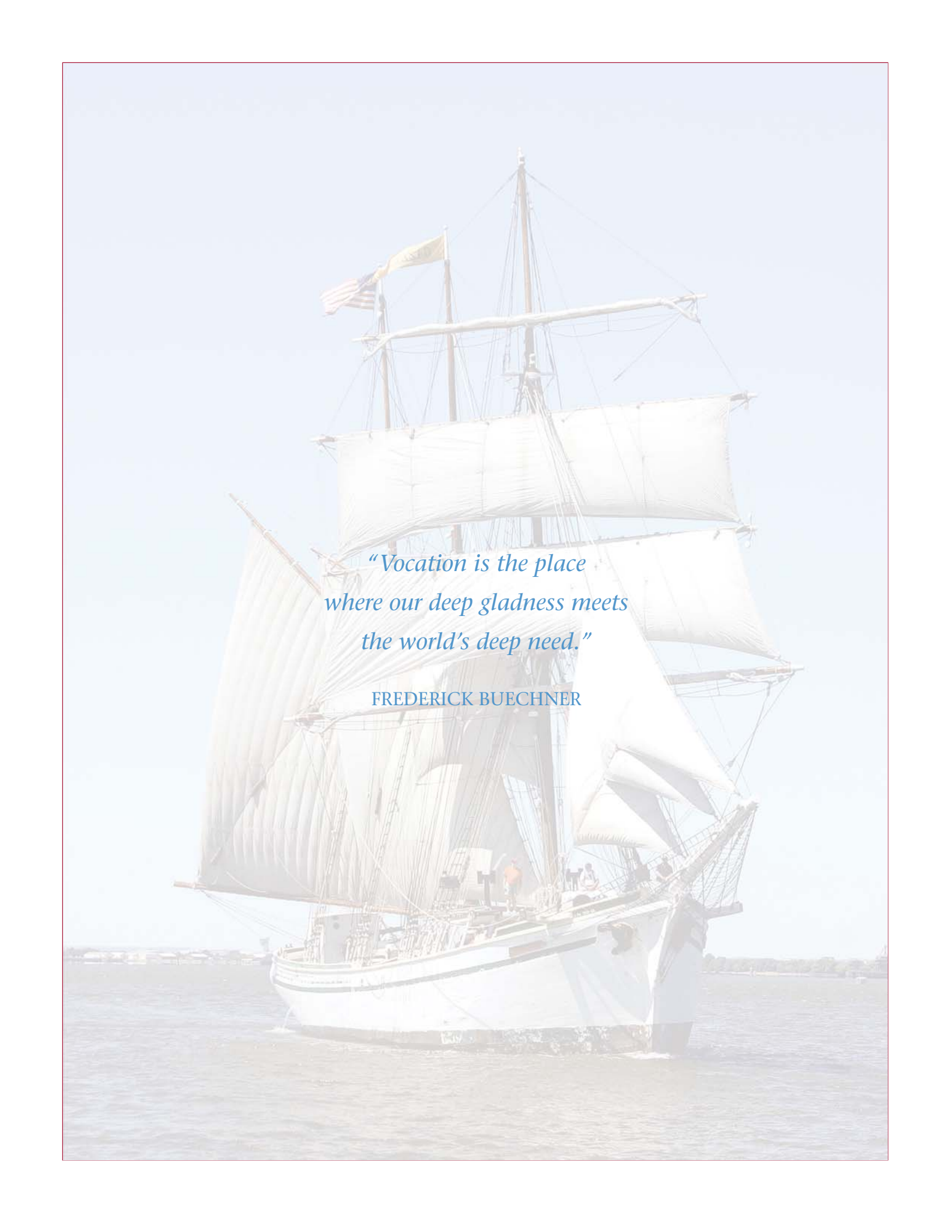
CHARITABLE  
TRUST

HELPING ORGANIZATIONS AND  
INDIVIDUALS ACHIEVE THEIR GOALS,  
HOPES AND DREAMS.

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JULY 2011 - JUNE 2013

REPORT

A large white three-masted sailing ship, likely a schooner, is shown on a body of water. The ship has three masts with white sails. An American flag is flying from the top of the mainmast. The ship is viewed from a low angle, looking up at the masts and sails. The water is a dark, calm color, and the sky is a clear, light blue. The ship's hull is white with a dark stripe along the bottom. The overall scene is peaceful and serene.

*“Vocation is the place  
where our deep gladness meets  
the world’s deep need.”*

FREDERICK BUECHNER

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# THE W. W. SMITH CHARITABLE TRUST

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## WILLIAM WIKOFF SMITH

**H**aving accomplished much in his life, Bill Smith was one of those rare individuals who was destined to continue to achieve even after he passed away. During his life he built a Fortune 500 international corporation, Kewanee industries — which spanned the globe drilling for oil and gas, shipping petroleum and manufacturing specialty chemicals. After his untimely death, his philanthropic interests came “front and center.” Since 1977, the W.W. Smith Charitable Trust has disbursed significant sums to help thousands get better, become educated, find a home, receive help. Bill Smith was born in 1919 and his story continues — especially for those in our society who have been left behind and have needed a boost.

Some are born to lead. Bill Smith was one such person. His interests were varied from business, to sailing, to photography. But in each endeavor he was passionate about his “craft” and he consequently became expert in each. At the young age of 28, he assumed control of the oldest independent oil and gas company in the United States, Kewanee Oil Company, founded in 1871. Besides drilling for new reserves, Kewanee developed secondary oil recovery expertise in “waterflooding” — a process which injected water under high pressure in older oil fields to capture production which had been left behind after primary recovery techniques had been used. In Osage County, Oklahoma, after a particularly successful waterflood program had been instituted, dramatically increasing oil production from the area, Bill was inducted into the Osage Tribe of Indians as an Honorary Chief of the Deer Clan — a recognition about which he was especially proud. Seeking to balance the fortunes of Kewanee, Bill Smith and his management team diversified the company interests. Acquisitions followed, first in 1957 with the purchase of Mathiasen’s Tanker Industries Inc. Then in 1966, Kewanee bought The Harshaw Chemical Company of Cleveland, Ohio. In 1967, Sound Refining Inc. came on stream. Finally in 1975, Millmaster Onyx, another specialty chemical company, was acquired. Oil and gas production was always the “heart” of Kewanee. But over the decades the company successfully diversified its income stream, resulting in a well balanced industrial operation.

Bill’s other loves of sailing and photography were well documented. The *Gazela* of Philadelphia, known by thousands as an Ambassador for the City of Philadelphia, was purchased by Bill Smith in Portugal and sailed back to America (with him in crew) following Christopher Columbus’ route. He gave the ship to the Independence Seaport Museum, which in turn gave it to Philadelphia, after many years of stewardship. Photographic images of his life fill numerous frames and books. Bill was an avid and accomplished photographer. His photography revealed an interesting perspective of a multidimensional man.

Generous and caring, Bill Smith created the W.W. Smith Charitable Trust to help many who need aid. Since 1977, in excess of \$185 million has been distributed fulfilling his sense of being a responsible citizen and his desire to give unfortunate people hope.



## REVIEW OF THE PAST TWO FISCAL YEARS

The past two years have been challenging and motivating. The Trustees, advisors and staff staunchly reaffirmed the Trust's mission of ensuring basic human needs, supplementing higher education scholarships, and enabling basic medical research in the areas of heart disease, cancer and AIDS. The prolonged impact of the economic downturn and changes in government funding policies resulted in demand for basic needs of food, clothing and shelter to remain at crisis levels. During this time of unprecedented community need, the Trust continued to place emphasis on providing a safety net through the Food, Clothing and Shelter Grants Program, with the focus being on direct provision of food, clothing and shelter emergencies. We recognize the courage, creativity, hard work, and effectiveness of the individuals who staff the institutions we support.

The financial holdings continued to be redefined, with the goal of maintaining the value of the portfolio with stable performing assets and safe holdings. The Trust, with the prudent counsel of expert outside advisors, has been fortunate to have the benefit of consistent and excellent stewardship at all levels. Grants of \$15,716,710 were approved during the past two fiscal years, July 2011 through June 2013, bringing total distributions made since 1977 to \$187,758,801.

The Food, Clothing and Shelter Program has seen a big increase in requests for food. With local, state and federal cutbacks many food pantries, soup kitchens, and food banks find their shelves empty and turn to grants to help fill their shelves. While funding was certainly granted to a few larger organizations, grants were more often to small non-profits that provide one-on-one services for needy children, families or the elderly. Most of the organizations have no claim to fame; they are just ordinary people serving and caring for their neighbors, sometimes in extraordinary ways.

Smith Scholars come from diverse backgrounds, but all have something in common – the skills, determination and leadership abilities to maintain the academic standards required to achieve their goals, to live their dreams. Today, as over the past two fiscal years, Smith Scholars are a thriving part of both their academic and neighborhood communities. Many of our Scholars have become dynamic influences in their professions and their communities.

Medical Research continues to expand with each major new discovery and technical innovation. Basic medical research provides the starting point for developing solutions to health problems; it can give rise to new research tools and techniques, some of which have medical applications. During the past two fiscal years, the Trust has granted funding for three special medical research grants: a five-year grant to initiate promising cancer research opportunities at Lankenau Institute for Medical Research; The William Wikoff Smith Chair in Cardiovascular Medicine at Temple University; and The W. W. Smith Charitable Trust Endowed Professorship in Cancer Research at The Wistar Institute. The Trust is very proud to have funded leading researchers in conducting basic medical research at the forefront of some of the most innovative discoveries of the new century.

The Trustees wish to thank all of the organizations that submitted proposals during this time period, the members of the Trust's independent medical advisory committees, recipient organizations, the investment team, and the Trust staff.



## GRANTS APPROVED SUMMARY

AUGUST 1977 THROUGH JUNE 2013

# OF GRANTS	GRANTS	GRANTS AMOUNT
191	Grants for Medical Research Heart Program	\$ 29,050,656
236	Grants for Medical Research Cancer Program	24,734,258
59	Grants for Medical Research AIDS Program	5,773,766
1,086	Grants for College Financial Aid Scholarship Program	54,598,100
358	Grants for College Financial Aid Prize Program	3,300,000
71	Grants for Sea Education Program	523,633
1,697	Grants for Food, Clothing and Shelter Program (includes regular and challenge grants)	40,921,922
304	Grants for Indigent Care Program	8,543,526
8	Grants for Juvenile Diabetes Program	1,705,972

### SUBTOTAL

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<b>4,010</b>		<b>\$169,151,833</b>
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# OF GRANTS	FELLOWSHIP AWARDS	GRANTS AMOUNT
14	Fellowship Awards	\$660,000

### SUBTOTAL

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<b>14</b>		<b>\$660,000</b>
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# OF GRANTS	SPECIAL GRANTS	GRANTS DATE	GRANTS AMOUNT
1	Bryn Mawr Hospital	(1/24/1995)	\$ 25,000
1	Children's Hospital of Philadelphia	(3/6/2001)	1,000,000
1	The Exuma Foundation (in memory of Mr. Dorrance)	(9/15/2011)	100,000
2	Fox Chase Cancer Center	(4/30/1998) (6/11/1999)	1,500,000 500,000
1	Johns Hopkins University	(6/19/2002)	2,000,000
1	Lankenau Hospital	(12/14/2006)	1,500,000
2	Lankenau Institute for Medical Research	(12/23/2004) (6/13/2013)	504,468 625,000
1	Temple University	(6/13/2013)	2,500,000
1	Thomas Jefferson University	(4/30/1998)	1,500,000

## GRANTS APPROVED SUMMARY

# OF GRANTS	SPECIAL GRANTS (CONT'D)	GRANTS DATE	GRANTS AMOUNT
5	University of Pennsylvania	(6/21/2004)	\$ 2,000,000
	Mr. Humpton Memorial	(7/29/2010)	100,000
	Mr. Dorrance Memorial	(12/22/2011)	50,000
	Mr. Humpton Memorial	(12/22/2011)	50,000
	Islet Transplantation Program Fund in honor of Arthur H. Rubenstein, MBCh	(9/20/2012)	150,000
1	The Wistar Institute	(6/13/2013)	1,500,000
1	Woman One Scholarship Fund (Drexel University College of Medicine)	(4/16/2012)	80,000
1	Zoological Society of Philadelphia	(6/13/2000)	1,000,000

### SUBTOTAL

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19		<b>\$16,684,468</b>
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# OF GRANTS	MARITIME GRANTS	GRANTS DATE	GRANTS AMOUNT
2	Independence Seaport Museum	(3/23/1992)	\$ 500,000
		(12/8/2011)	100,000
6	Philadelphia Ship Preservation Guild	(6/9/1988)	50,000
		(10/4/1990)	200,000
		(2/20/1991)	12,500
		(6/19/2002)	75,000
		(10/04/2011)	200,000
		(11/13/2012)	100,000
1	Philadelphia Wooden Boat Factory	(4/11/2013)	25,000

### SUBTOTAL

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9		<b>\$1,262,500</b>
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### GRAND TOTAL

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4,052 Grants		<b>\$187,758,801</b>
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# GRANTS

MEDICAL RESEARCH

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SCHOLARSHIP FINANCIAL AID PROGRAMS

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FOOD, CLOTHING AND SHELTER  
FOR CHILDREN AND ELDERLY

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PHILADELPHIA MARITIME PROGRAM





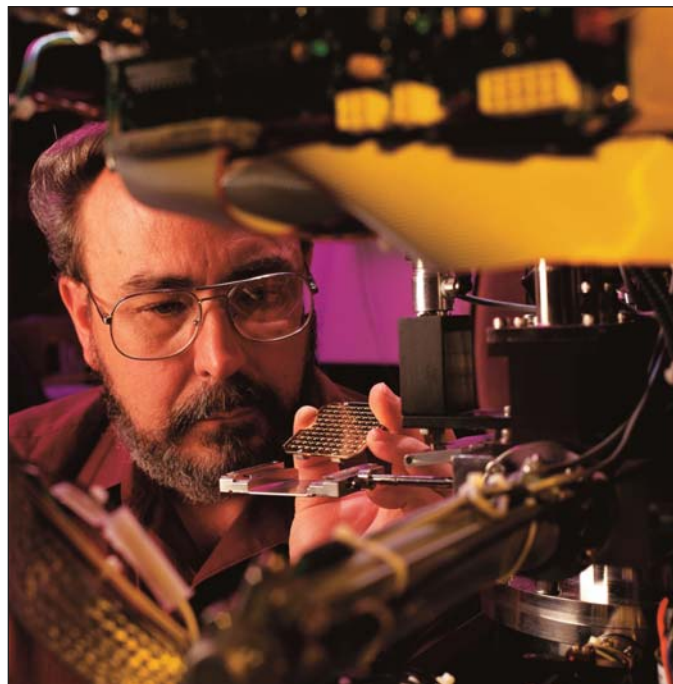
## MEDICAL RESEARCH: HEART, CANCER AND AIDS

*"We believe medical research has fundamental benefits for all humans. Learning more about the causes and treatments of disease is critical to helping people live longer and healthier lives. It's an honor for us to provide young researchers with the seeds they need to start their research so they can carry it through into discoveries that will change the world."*

MRS. MARY L. SMITH

The Smith Trust awards are highly competitive. The selection process begins with the nomination by the research scientist's institution of its top candidate. To further enhance the effectiveness of research grants, a distinguished medical advisory committee comprised of leading scientists guides the Trustees to fund projects that will hopefully have an immediate and direct influence on the fight against heart disease, cancer and AIDS. Smith Research Scholars

represent some of the very best scientists in the medical research arena today.

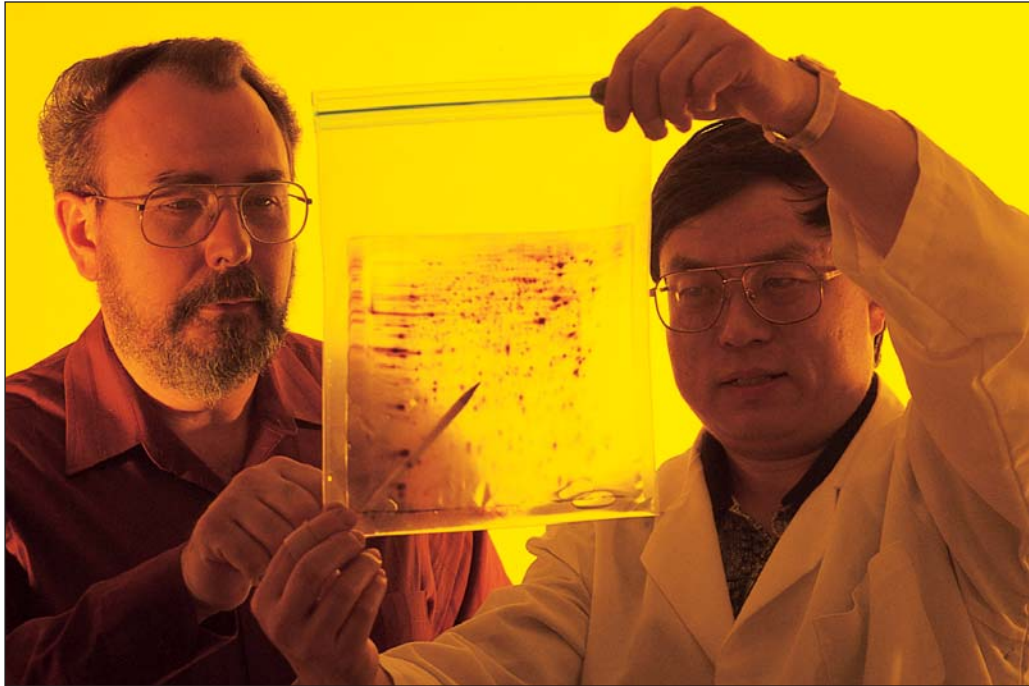


The example shared here provides insight into promising heart disease basic medical research funded by the W.W. Smith Charitable Trust.

Development of cardiotoxicity (damage to the heart from chemotherapy) is a major medical problem associated with cancer treatment. For breast cancer, in particular, millions of patients and survivors are at risk of developing cardiotoxicity as a byproduct of the chemotherapies now in use. Patients who experience cardiotoxicity can develop the type of heart problems seen in cases of advanced cardiovascular disease, further weakening their overall health. Unfortunately, there are currently no adequate means to predict which patients will suffer from cardiotoxicity, therefore making it harder to prevent heart damage from chemotherapy. There is a critical need to develop new methods of identifying those patients at high risk for cardiovascular complications.

The Speicher laboratory at The Wistar Institute is a recognized leader in the emerging field of proteomics, the systematic study of the full set of proteins produced by a given cell, tissue or organism. Using state-of-the-art proteomics and associated computational methods this research group is investigating protein changes associated with

*The Wistar Institute received a grant in December 2012 for the research of David W. Speicher, Ph.D. titled "Cardiotoxicity Plasma Biomarkers Induced by Breast Cancer Therapy."*



*David W. Speicher, Ph.D. with post doc fellow Xun Zuo at The Wistar Institute.*

a number of different cancers, resistance to viral infection, and biomarkers for ectopic pregnancy.

Identification of proteins (biomarkers) in the blood to be able to detect patients developing cardiovascular complications at an earlier stage is the subject of the grant awarded to The Wistar Institute for the basic medical research of David W. Speicher, Ph.D. Using powerful state-of-the-art proteomic discovery methods, this research will attempt to discover new proteins circulating in the blood that indicate development of cancer-related cardiac injury. Such biomarkers would improve the clinical management of these patients by avoiding interruptions in lifesaving cancer therapies during active cancer treatment and by preventing irreversible heart failure in a growing population of breast cancer patients and survivors.

During the past two fiscal years, the Trust has granted funding for the following three special medical research grants:

- Lankenau has the research scholars, programs and expertise needed to maximize the promise of biomedical research in seeking to eradicate cancer. The Trust's five-year grant to initiate promising cancer research opportunities at Lankenau Institute for Medical Research will fund cutting edge research to find ways to prevent, slow or cure cancer.

- Establishment of The William Wikoff Smith Chair in Cardiovascular Medicine at Temple University will promote cutting edge cardiovascular research through support of investigators and novel research in pursuit of meaningful breakthroughs. Dr. Koch, the first occupant of the Chair, is an exemplary research scientist whose passion is to cure cardiovascular disease.
- The most valuable assets in science are the scientists themselves, the people whose creativity, energy and insights lead to discoveries that fuel medical progress. The W. W. Smith Charitable Trust Endowed Professorship in Cancer Research at The Wistar Institute will greatly enhance the ability of an accomplished researcher to move forward in his or her field of cancer research.

It is impossible to quantify exactly how much progress has been made through basic medical research. The Trust continues to hope for new scientific discovery and stands by its tradition to maintain its greatest investment in medical research.

**Fiscal Years 2011-2013**

**Medical Research Grants: 30**

**Low and High Dollar Amounts: \$52,761 to \$156,000**



## RESEARCH GRANT APPLICATION

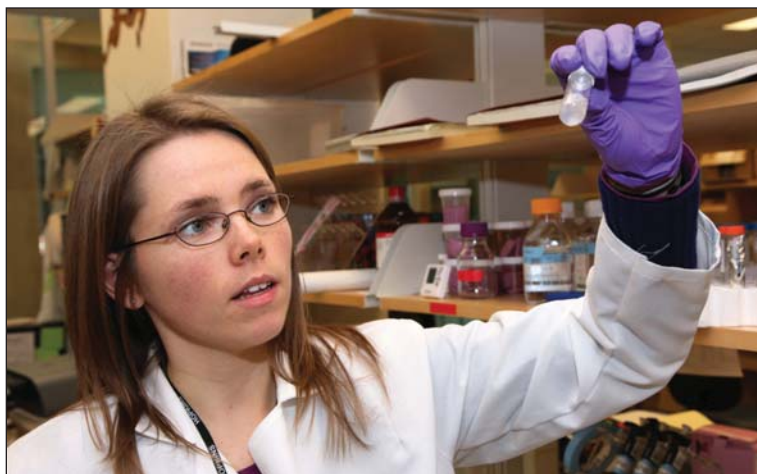
Adhere to these application guidelines when requesting funds for medical research grants:

1. Download the password-protected application from the Trust's web site. The senior official for the research function at the applicant's institution should be able to obtain and provide the password. The Trust's application must be used.
2. Review and adhere to Trust Policies and Grant Application Guidelines on pages 30 and 31.
3. Grantees must divulge all outside sources of funding (current and pending), whether federal, state or private.
4. The Trust will allow and includes a maximum of 10 percent indirect costs or overhead in any grant proposal funded.
5. Requests for funds to support students, fellows and postdoctoral candidates must be supported by curriculum vitae for such individuals.
6. No funds are awarded solely for equipment. Employ the use of matching funds from the applicant's institution when support for equipment purchase is requested.
7. Duplicates of the W. W. Smith Trust grant proposal to other sources must be acknowledged within the W. W. Smith Trust application.
8. Contingent funding approvals may be made. i.e., Trust funds may be reserved until the status of duplicate or related grant proposals is known.
9. All applications must include a lay summary to inform the Trustees about the objectives of the research and its possible future applicability to a clinical setting.
10. Post-award lay-language narrative progress and detailed financial reports are required to be submitted at least every six months.
11. Applications must be for the work of individual investigators and not for the general work of research centers.
12. Beginning January 2014, up to two proposals can be submitted per parent organization if there are separate tax IDs underneath, with a preference to giving only one award per institution. Each of the proposals must be submitted under a separate tax ID.
13. Every proposal must be submitted to the Trust with a letter of endorsement from the institution's senior official for the research function. Unendorsed protocols or proposals not following the Trust's research application form will not be considered.



*Dr. Koch (at left), the first occupant of The William Wikoff Smith Chair in Cardiovascular Medicine at Temple University, oversees a student in the lab.*

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
	<b>Heart Research</b>		
Children’s Hospital of Philadelphia	“The Role of Jun in Neural Crest During Heart Development”	\$110,000	—
Children’s Hospital of Philadelphia	“Unraveling Mitochondrial Cardiomyopathy Using Human ANT1 Deficient iPSC-Derived Cardiomyocytes”	—	110,000
Fox Chase Cancer Center	“How do Viruses Trigger Myocarditis? Novel Lessons From the Fruit Fly”	156,000	—
Johns Hopkins University	“Drivers of Inflammatory Dilated Cardiomyopathy”	110,000	—
Johns Hopkins University	“In Silico Arrhythmia Inducibility for Risk Stratification”	—	100,000
Pennsylvania State University (Milton S. Hershey Medical Ctr.)	“The Role of Leptin in Dyslipidemia and Atherogenesis of Type 1 Diabetes”	110,000	—
Temple University	“Novel Receptor Cross-Talk Governing Myocardial Survival Signaling”	—	100,000
Thomas Jefferson University	“Role of Alpha-Catenin in Cardiac Regeneration”	—	125,000
University of Pennsylvania	“Mitochondrial DNA Damage and the Progression Toward Heart Failure”	100,000	—
University of Pennsylvania	“Identifying the Etiological Basis for Heightened Risk of Cardiovascular Disease in the Context of Glycemic Disorder”	—	114,641
Wistar Institute	“Cardiotoxicity Plasma Biomarkers Induced by Breast Cancer Therapy”	—	121,000
<b>TOTAL HEART RESEARCH</b>		<b>\$586,000</b>	<b>\$670,641</b>



*Johns Hopkins University received a grant from the Trust for the AIDS research project of Laura Ensign-Hodges, Ph.D., Chemical and Biomolecular Engineering.*



## HEART, CANCER AND AIDS RESEARCH

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
	<b>Cancer Research</b>		
Children's Hospital of Philadelphia	"The Emerging Role of the CD19 Pathway in Non-Hodgkin Lymphoma"	\$109,000	—
Children's Hospital of Philadelphia	"Regulation of Glucose Metabolism by the Rb Pathway"	—	100,000
Drexel University College of Medicine	"Role of Heparan Sulfate Proteoglycans in Interstitial Flow-Induced Breast Cancer Invasion"	—	100,000
Fox Chase Cancer Center	"Identification of Regenerative Progenitors in Developing Cerebellum After Medulloblastoma Radiotherapy"	90,000	—
Fox Chase Cancer Center	"Specificity and Selectivity of Histone Acetylation in DNA Damage"	—	88,000
Johns Hopkins University	"A Novel Immunotherapy Approach to GBM Therapy Using Stereotactic Radiosurgery and PD-1 Blockade"	100,000	—
Johns Hopkins University	"The Development of Supramolecular Dual-Modality Nanoprobes for Cancer Diagnosis and Imaging"	—	100,000
Lankenau Institute for Medical Research	"Role of Myo/Nog Cells in Tumorigenesis"	100,000	—
Lankenau Institute for Medical Research	"Role of Myo/Nog Cells in Tumorigenesis"	—	100,000
Pennsylvania State University (Milton S. Hershey Medical Ctr.)	"Targeting Resistance in Hepatocellular Carcinoma"	52,761	—
Pennsylvania State University (Milton S. Hershey Medical Ctr.)	"Genetic Engineering of a Humanized Telomerase Gene Locus"	—	100,000
Thomas Jefferson University	"HuR Regulates the Microenvironment and Apoptosis in Pancreatic Cancer"	100,000	—
University of Pennsylvania	"Control of Stem Cell-Driven Tumorigenesis by Musashi RNA Binding Proteins"	100,000	—
University of Pennsylvania	"Regulation of the Tumor Microenvironment by Macrophages"	—	100,000
Wistar Institute	"Regulation of Metastasis by a New Class of RNA Molecules"	108,000	—
<b>TOTAL CANCER RESEARCH</b>		<b>\$759,761</b>	<b>\$688,000</b>

## HEART, CANCER AND AIDS RESEARCH

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
	<b>AIDS Research</b>		
Children's Hospital of Philadelphia	"Application of a BET Antagonist to Inhibit HIV Infection"	\$93,378	—
Drexel University College of Medicine	"Preventing HIV-1 Infection by Inactivating the Virus Before Host Cell Exposure"	—	104,000
University of Pennsylvania	"Potentiating HIV Defense by Defining APOBEC3G Molecular Interfaces"	89,854	—
University of Pennsylvania	"Defining HIV-1 Transmission in Injection Drug Users"	—	90,000
<b>TOTAL AIDS RESEARCH</b>		<b>\$183,232</b>	<b>\$194,000</b>
<b>FISCAL YEAR MEDICAL RESEARCH TOTALS</b>		<b>\$1,528,993</b>	<b>\$1,552,641</b>

### SPECIAL GRANTS

Drexel University College of Medicine/Woman One Scholarship Fund	One-time special grant to provide tuition support in the form of a new Woman One Scholarship over four years.	80,000	—
The Exuma Foundation	Memorial grant in honor of G. Morris Dorrance, Jr. to help bring relief and hope to those needy individuals he strove to help while serving on Exuma's Board of Directors.	100,000	—
Lankenau Institute for Medical Research	Five year special grant to initiate promising cancer research opportunities.	—	625,000
Temple University	The William Wikoff Smith Chair in Cardiovascular Medicine at Temple University	—	2,500,000
University of Pennsylvania	Memorial grant in honor of Charles B. Humpton, Jr. made to 'The Charles B. Humpton, Jr. Endowed Fellowship in Diabetes Research.'	50,000	—
University of Pennsylvania	Memorial grant in honor of G. Morris Dorrance, Jr. made to the 'G. Morris Dorrance Scholarship' endowed fund.	50,000	—
University of Pennsylvania	Special grant for the Islet Transplantation Program Fund in honor of Arthur H. Rubenstein, MBCh.	—	150,000
Wistar Institute	The W. W. Smith Charitable Trust Endowed Professorship in Cancer Research	—	1,500,000
<b>TOTAL SPECIAL GRANTS</b>		<b>\$280,000</b>	<b>\$4,775,000</b>



## SCHOLARSHIP FINANCIAL AID PROGRAMS

The W. W. Smith Charitable Trust continues to sustain William Wikoff Smith's strong belief that education is a commitment to lifelong learning and personal growth. Through the scholarship financial aid program, the Trust reaches out to help students expand their opportunities for self-fulfillment.

Grants are made to full-time undergraduate students at MSCHE accredited colleges and universities located in Bucks, Chester, Delaware, Montgomery and Philadelphia counties. Scholarships are to supplement existing levels of aid for lower income and middle income students who otherwise would not be able to attend a university or college.

Scholars Program student recipients are chosen by the individual institutions based upon the Trust's guidelines. Students are required to be permanent residents of Bucks, Chester, Delaware, Montgomery or Philadelphia counties, or the City of Camden, New Jersey. Out-of-state students (with the exception of the City of Camden, New Jersey) who gain residency status due to university/college enrollment are not eligible for funding.

Smith Scholars have gone on to distinguished graduate schools and have excelled in their careers. The Trust can count among them: scientists, editors, teachers, lawyers, doctors, nurses, dancers, software developers, as well as professionals in many other areas.

Planning for university/college expenses is one of the largest financial projects that a family or individual can undertake. The Scholars Program



*Learning in the lab at Ursinus College.*

helps to make these expenses more manageable for talented students throughout the Delaware Valley. Smith Scholars express their heartfelt appreciation through often touching thank you letters written to the Trustees.

*"Since I was seven years old I talked about going to college and making a great life for myself and my family once I earned my degree. I will never give up on that dream and thanks to you the financial burden I am constantly faced with is that much less." – Arcadia University Scholar*

*"With the economy the way it is, our contribution to my education has diminished, and your gift has bridged the gap from impossible to possible, albeit very challenging." – Delaware Valley College Scholar*

*"In receiving the W.W. Smith Scholarship, I am able to utilize the funds to help pay for my schooling and support my family. However, more valuable to me is the meaning behind the scholarship: giving in order to help others." – Gwynedd-Mercy College Scholar*





*Students relax between classes on the Ursinus College campus.*

“Receiving this scholarship assisted me in believing that I can do anything I put my mind to. It also gave me something to show my children, which will give them motivation to achieve their goals and to know that anything is possible.” – *Peirce College Scholar*

“Thank you for putting your faith in me as a student, and more importantly putting your faith in my future. One day I will sign this letter Doctor, and I will have you to thank.” – *Penn State Brandywine Scholar*

“The scholarship I received is just a start, simply the beginning of a journey that will lead me and those who support me to greater achievements, bigger accomplishments, and countless number of smiles to go along with them.” – *Temple University Scholar*

“I hope someday to be as helpful as you; to invest in someone’s future, confidence and inspire them to hope. Because I know how good it feels when someone believes in you; when you reach for your dreams and clasp your hands around it, essentially making a dream a reality.” – *University of the Arts Scholar*

“...neither my mother nor my father went further than high school, and nothing is better than seeing their faces when I receive that diploma. They cannot afford to help me out, but want me to strive and thanks to W.W. Smith Trustees, I have received help and WE thank you.” – *Widener University Scholar*

The wisdom and importance of accumulated knowledge continues to be clear with each passing year. The Trustees remain committed to and proud of the Smith Scholars.



*A student works on her fine art project at Moore College of Art & Design.*

**Fiscal Years 2011-2013**

**Scholarship Financial Aid Grants: 62**

**Low and High Dollar Amounts: \$4,756 to \$169,000**

## SCHOLARSHIP FINANCIAL AID PROGRAM

### ORGANIZATION

### GRANT AMOUNT

	Fiscal Year 2011/2012 (2012/2013 Academic Year)	Fiscal Year 2012/2013 (2013/2014 Academic Year)
Arcadia University	\$ 74,000	\$ 63,000
Bryn Mawr College	45,000	25,000
Cabrini College	65,000	54,000
Cairn University	57,000	48,000
Chestnut Hill College	66,000	55,000
Cheyney University of Pennsylvania	44,000	44,000
Delaware Valley College	68,000	54,000
Drexel University	131,000	115,000
Eastern University	66,000	53,000
Gwynedd-Mercy College	68,000	55,000
Haverford College	30,000	25,000
Holy Family University	62,000	52,000
Immaculata University	59,000	43,000
LaSalle University	85,000	71,000
Lincoln University	52,000	52,000
Moore College of Art & Design	63,000	51,000
Neumann University	64,000	56,000
Peirce College	49,000	43,000
Penn State Brandywine	48,000	36,000
Philadelphia University	76,000	63,000
Rosemont College	58,000	45,000
St. Joseph's University	90,000	75,000
Temple University	169,000	150,000
University of Pennsylvania	30,000	25,000
University of the Arts	70,000	62,000
University of the Sciences in Philadelphia	75,000	57,000
Ursinus College	78,000	61,000
Villanova University	97,000	77,000
West Chester University	83,000	85,000
Widener University	79,000	66,000
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<b>FISCAL YEAR TOTALS</b>	<b>\$2,101,000</b>	<b>\$1,761,000</b>

### SEA EDUCATION PROGRAM

	Fiscal Year 2011/2012
Bryn Mawr College	\$ 12,315
University of Pennsylvania	4,756
	<hr/>
<b>FISCAL YEAR TOTAL</b>	<b>\$17,071</b>



## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

The Trustees believe that meeting the challenges of both young and old through the direct provision of food, clothing and shelter, which are the basic necessities required to sustain life, will help combat the disabling forces that can bring despair, helplessness and destruction to our communities.

For more than three decades, the Trust has funded projects and programs of non-profit organizations from the five-county area and the City of Camden, New Jersey. The extent and severity of addressing human basic needs have eminently increased in recent years. With this intensified need, we look to fund organizations that offer smart, fiscally sound, and dynamic approaches to solving ever-growing community problems.

Twenty-two percent of Philadelphians are food insecure, according to a recent report from the Greater Philadelphia Coalition Against Hunger. The City of Camden NJ was identified by the USDA as one of the Top 10 American Food Deserts. Over the last two years, the Trust has seen these

dire statistics reflected in the number of proposals received from agencies requesting funding to help feed low-income children, families and elderly.

In 2012, Camden's Cathedral Kitchen served over 120,000 meals in their dining room, 103,000 take home meals, and 6,500 meals for local after-school programs, transitional housing programs, and other agencies. All of the food served at the Kitchen is cooked on the premises, plated and served at the table; there is no "soup line."

The people who come to the Kitchen to eat are among the poorest residents of the city: the



*Above: Cathedral Kitchen's Chef Jonathan Jernigan (center) greets two guests enjoying their meals.*



*At left: Cathedral Kitchen guests are served at a family table.*



homeless, the jobless, those with disabilities or addiction problems, the working poor. Everyone in need is welcomed and given a hearty meal that consists of a protein, vegetable and/or salad, a starch, a beverage and a dessert. During each meal service, the Kitchen also provides a “take home” bag that contains additional donated food.

Cathedral Kitchen recently purchased the warehouse next door to their facility. They plan to renovate the building to develop a large commercial kitchen. Other features will include a large dry storage area for supplies and donations, and a rooftop garden to grow fresh vegetables and herbs. The highlight of the renovation will be a café that will be open to the public, managed by the Kitchen’s chefs, and staffed by culinary students and graduates. The Trust is proud to have helped relieve hunger in the City of Camden through grants to provide meals for children and elderly dining at Cathedral Kitchen.

The Chester County Food Bank provides unique programs that help distribute food and provide support to a network of 30 food cupboards and 60 other non-profits. There are 12,000 school aged children in Chester County who face hunger in their homes every day. They rely upon the free or reduced



*Fresh produce at a Food Trust Market.*

meals at school to help, but when the weekend arrives they are not sure if there will be food to eat. The Weekend Food Backpack Program was created to meet the needs of hungry children at times when other resources are not available. Backpacks with a weekend supply of healthy, non-perishable food are distributed every Friday during the school year to 1,000 children of low-income families. At the Food Bank warehouse, volunteers help to fill these packs with nutritional snacks and meals. Each pack contains about eight pounds of food.

In these hard economic times, the Chester County Food Bank sees so many families struggling to afford food. The stress on parents is unthinkable; to not have enough food to feed your hungry child is heartbreaking. Food is a basic need for everyone but especially for growing children. Childhood nutrition is so critical to their mental and physical development. The Smith Trust has provided funding for Chester County Food Bank to purchase healthy food for their Food Backpack Program.

The core of Philly Food SHARE’s mission is to promote self-sufficiency and community empowerment by providing people with access to healthy, nutritious food in return for service in their neighborhood, regardless of their socioeconomic background. SHARE distributes thousands of pounds of food each month



*Chef Linda Christianson prepares a meal at Cathedral Kitchen.*



*North Star Orchard sells fresh fruit and fruit products at a Food Trust Farmers' Market.*

to a regional network of individuals, food cupboards, and host organizations such as schools, community centers, churches, and senior societies. These host organizations subsequently deliver food packages to participating residents in the community.

In addition to providing food packages and emergency food relief, Philly Food SHARE has incorporated a community garden at its warehouse and administers Philadelphia's Farm to Families program. Nice Roots Farm has become an opportunity to include locally-grown, fresh food in SHARE's food packages and offer residents in the surrounding community increased access to a variety of alternative healthy produce.

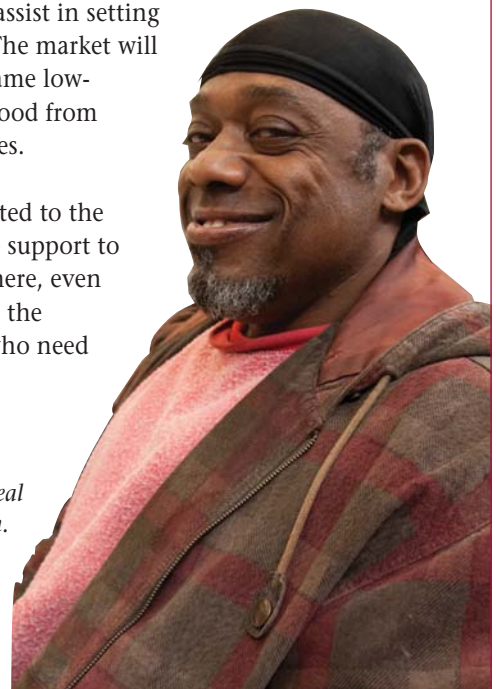
The Trust has provided funding to assist in setting up a small food market at SHARE. The market will improve fresh food access for the same low-income clients who currently buy food from SHARE or are served by food pantries.

The Trustees remain firmly committed to the mission of this program: to provide support to the organizations that are always there, even in the worst of times, working with the children, families and the elderly who need them the most.



*Two girls are excited about their winter coats from Operation Warm.*

*Happy after a hearty meal at Cathedral Kitchen.*



**Fiscal Years 2011-2013**  
**Food, Clothing and Shelter Grants: 134**  
**Low and High Dollar Amounts: \$5,000 to \$64,630**



## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
AchieveAbility	Shelter	—	\$ 15,000
ActionAIDS, Inc.	Food/Clothing/Shelter	—	44,000
Arbor House, Inc., Federation Housing	Food	10,000	—
BCS YES!/Baptist Children's Services	Clothing	20,000	—
Bernardine Center/Bernardine Franciscan Sisters	Food	13,500	—
Blessed Virgin Mary Parish/ Archdiocese of Philadelphia	Food/Shelter	—	5,000
The Blind Relief Fund of Philadelphia	Food/Clothing/Shelter	20,000	—
The Blind Relief Fund of Philadelphia	Challenge Grant: Food/Clothing/Shelter	5,000	—
Bridge of Hope	Shelter	20,000	19,000
Broad Street Ministry	Food/Clothing	—	45,000
Bucks County Housing Group, Inc.	Shelter	—	39,000
Camphill Village Kimberton Hills, Inc.	Food/Clothing/Shelter	20,000	25,000
CARIE/Center for Advocacy for the Rights and Interests of the Elderly	Shelter	7,500	—
Carson Valley Children's Aid	Shelter	—	64,630
Cathedral Kitchen	Food	30,000	30,000
Center for Hunger-Free Communities/ Drexel University	Food/Clothing/Shelter	30,000	—
Chester County Food Bank	Food	50,000	—
Child Abuse Prevention Effort	Food/Clothing/Shelter	15,000	14,000
Christ's Home	Food	35,000	39,000
CityTeam International	Shelter	—	7,000
Community Action Agency of Delaware County, Inc.	Shelter	40,000	38,000
The Community Coalition	Clothing	—	40,000
Community Health & Education Outreach, Inc.	Food/Clothing/Shelter	25,000	30,000
Cradles to Crayons	Clothing	20,000	25,000
The Devereux Foundation	Clothing	30,000	32,000
The Domestic Abuse Project of Delaware County, Inc.	Shelter	12,500	12,500
The Domestic Violence Center of Chester County	Shelter	10,500	11,000
Drueding Center/Project Rainbow	Food/Clothing/Shelter	—	21,000
Encore Experiences at Harleysville	Food	14,000	—

## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
Energy Coordinating Agency of Philadelphia, Inc.	Shelter	\$ 21,000	—
Episcopal Community Services	Food	25,000	45,000
Face to Face	Food	22,000	25,000
Families Forward Philadelphia	Food/Clothing/Shelter	—	35,000
Family Support Services, Inc.	Food	20,500	—
Fellowship House of South Camden	Food/Clothing	15,400	—
The Food Trust	Food	25,000	—
Germantown Avenue Crisis Ministry	Shelter	—	15,000
Golden Slipper Center for Seniors	Food	—	18,000
Good Neighbors, Inc./Good Neighbors Home Repair	Shelter	—	13,000
Good Works, Inc.	Shelter	—	30,000
Habitat for Humanity of Bucks County, Inc.	Shelter	—	10,000
HMS School for Children with Cerebral Palsy	Shelter	—	10,000
Holy Family Home—Little Sisters of the Poor	Shelter	50,000	—
Housing Partnership of Chester County, Inc.	Shelter	—	10,000
Inter-Faith Housing Alliance	Shelter	15,600	—
JEVS	Shelter	27,700	—
Jewish Family and Children's Services of Greater Philadelphia	Food/Shelter	—	33,000
Kelly Anne Dolan Memorial Fund	Food/Clothing/Shelter	—	38,000
Kennett Area Senior Center	Food	10,000	9,000
Keystone Hospice	Food/Shelter	34,000	38,400
Klein and Stiffel JCCs	Food	—	29,000
Laurel House	Food/Clothing/Shelter	15,000	—
Lutheran Children and Family Service of Eastern Pennsylvania	Food/Shelter	53,000	—
Lutheran Settlement House	Shelter	40,000	43,000
MANNA	Food	—	45,000
Manna on Main Street	Food	—	10,000
Maternity Care Coalition	Food/Clothing/Shelter	—	38,000
Mattie N. Dixon Community Cupboard, Inc.	Food	—	5,000

## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
Mercy Hospice/Catholic Social Services, Archdiocese of Philadelphia	Food/Clothing	\$ 27,000	—
Mothers' Home	Shelter	10,000	—
Mothers' Home	Challenge Grant: Shelter	5,000	—
National Multiple Sclerosis Society Greater Delaware Valley Chapter	Food/Shelter	35,000	—
Neighbor to Neighbor	Food	—	8,000
Neighborhood Center, Inc.	Food	—	36,000
Norristown Ministries, Inc. Hospitality Center	Food	13,300	—
North Light Community Center	Food/Clothing/Shelter	—	23,000
Northwest Philadelphia Interfaith Hospitality Network	Food/Shelter	20,000	—
One House at a Time	Shelter	15,000	—
The Open Line	Food/Shelter	25,000	25,000
Operation Warm	Clothing	15,000	15,000
The Other Carpenter	Shelter	25,000	—
Our Mother of Sorrows Church	Food	11,000	—
Parkesburg Point Youth Center	Food	—	22,000
PathWays PA, Inc.	Clothing/Shelter	40,000	36,000
PEAK Center	Food	—	13,000
Penn Home	Food	—	22,000
People's Emergency Center	Shelter	40,000	48,000
People's Emergency Center	Challenge Grant: Shelter	10,000	—
Philabundance	Food	—	19,000
Presbyterian Children's Village Services	Food/Clothing	25,000	23,000
Project H.O.M.E.	Food	10,000	18,000
Ronald McDonald House of Southern New Jersey	Food/Shelter	15,475	—
Royer-Greaves School for Blind	Shelter	27,000	—
Saint John's Hospice/Catholic Social Services	Food/Clothing/Shelter	33,000	—
Saint Joseph Villa	Shelter	50,000	—
Saint Joseph's Carpenter Society	Shelter	40,000	—
Saint Peter's Episcopal Church	Food	13,500	—
The Salvation Army	Food, Shelter	64,500	—
Saunders House	Shelter	50,000	—

## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
Senior Adult Activity Center of the Phoenixville Area	Food	\$ 8,000	\$ 10,000
Senior Community Services	Food	23,000	—
SHARE Food Program, Inc.	Food	—	25,000
Silver Springs – Martin Luther School	Clothing/Shelter	—	42,000
Society of the Holy Child Jesus	Shelter	50,000	—
Society of the Holy Child Jesus	Challenge Grant: Shelter	8,000	—
St. Edmond’s Home for Children/United States Conference of Catholic Bishops	Shelter	—	24,000
St. Mary’s Residence/Catholic Social Services	Food	—	27,000
St. Peter’s Church Food Cupboard	Food	—	13,000
Surrey Services for Seniors	Food	28,500	22,000
Tabor Children’s Services, Inc.	Clothing	20,000	—
Tredyffrin & Easttown Care	Food/Clothing/Shelter	—	13,000
Trevor’s Campaign for the Homeless/ Trevor’s Campaign, Inc.	Food/Shelter	—	30,000
Trinity Memorial Church/Community Outreach Partnership	Food	5,000	—
Urban Resources Development Corporation	Shelter	—	7,000
Utility Emergency Services Fund	Shelter	30,000	50,000
West Chester Area Senior Center	Food	10,000	—
Wings for Success	Clothing	—	5,000
Women Against Abuse, Inc.	Food/Clothing/Shelter	20,000	—
Youth Service, Inc.	Clothing/Shelter	—	20,000
<b>FISCAL YEAR TOTALS</b>		<b>\$1,624,475</b>	<b>\$1,651,530</b>





## PHILADELPHIA MARITIME PROGRAM

Since the founding of Philadelphia, the Delaware River and its tributaries have been vital to the life, growth and prosperity of the city and its entire surrounding region. Smith Trust maritime grants provide funding support to non-profit organizations in the Philadelphia, Delaware River, area for maritime educational activities designed to: preserve historic maritime resources, increase public awareness, develop an appreciation for the maritime heritage of Philadelphia, or teach basic and/or advanced maritime skills. Grants are also available to support on-going maintenance and preservation of the sailing ship *Gazela*, through the Philadelphia Ship Preservation Guild, and eventually to develop educational activities using the *Gazela* as a teaching tool.

This program is restricted to the Philadelphia area waterfront and applications are limited to non-profit organizations whose main purpose is maritime education and/or maritime heritage preservation, and the preservation of the *Gazela*.

Educational activities include:

- Activities to enhance public access, use and appreciation for maritime collections;
- Activities designed to encourage preservation of traditional maritime skills;
- Activities designed to teach basic and/or advanced maritime skills;
- Minor construction projects which will improve public access, use, and appreciation of educational and/or exhibit spaces of maritime organizations.

Preservation of the *Gazela*:

- Activities related to the preservation, restoration and maintenance of the *Gazela*;
- Activities designed to encourage the preservation of traditional maritime skills;
- The development of educational activities using the *Gazela* as a teaching tool.

One recent grant recipient, The Philadelphia Wooden Boat Factory, is a maritime education organization whose mission is to engage urban



*In the Boat and Build Sail Program, students learn the principles of boats and sailing.*



*Low-income at-risk teenagers build boats at the Philadelphia Wooden Boat Factory.*

teens in hands-on boatbuilding and on-water programming to nurture the problem solving, communication, and collaboration skills needed to become confident, capable adults.

at risk for dropping out of high school. Students build traditional wooden boats in a shop located in the heart of Frankford, and learn to sail and race those boats on the Delaware River.

Their Boat Build and Sail Program is an afterschool and summertime maritime arts based academic enrichment program for low-income teenagers from Philadelphia who exhibit Early Warning Indicators that place them

**Fiscal Years 2011-2013**

**Philadelphia Maritime Grants: 4**

**Low and High Dollar Amounts: \$25,000 to \$200,000**



*Above: Students board a boat on the Delaware River.*

*At left: A wood delivery is unloaded at the Philadelphia Wooden Boat Factory.*



# PHILADELPHIA MARITIME GRANTS

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2011/2012	Fiscal Year 2012/2013
Independence Seaport Museum	To fund their Workshop on the Water educational program for elementary, middle, and high school students.	\$100,000	
Philadelphia Ship Preservation Guild	Preservation and maintenance of the Gazela, including replacing the ship's copper bottom and wood planking, proper caulking, dry dock, and other project expenses.	200,000	
Philadelphia Ship Preservation Guild	Challenge Grant: Preservation and maintenance of the Gazela, including replacing the ship's copper bottom and wood planking, proper caulking, dry dock, and other project expenses.	100,000	
Philadelphia Wooden Boat Factory	To help fund the Boat Build & Sail Program, which provides year-round apprenticeships in wooden boat building and competitive racing for low-income youth who exhibit Early Warning Indicators that place them at risk for dropping out of high school.		25,000
<b>MARITIME GRANTS TOTAL</b>		<b>\$400,000</b>	<b>\$25,000</b>



The W. W. Smith Charitable Trust is a private foundation that funds three specific areas: basic medical research in heart disease, cancer and AIDS; financial aid for full-time undergraduate students; and food, clothing and shelter for children, families and the elderly. Almost always, grants are limited to organizations located within the Pennsylvania counties of Bucks, Chester, Delaware, Montgomery and Philadelphia as well as the City of Camden, New Jersey.

Grants are made only to tax-exempt organizations not classified as private foundations or private operating foundations within the terms of the Tax Reform Act of 1969. Evidence is required from every applicant that the Internal Revenue Service currently approves of the organization's exempt status under Code Section 501(c)(3) or its analogues, and designates the proposing organization as not being a private foundation under section 509.

Grants are available to organizations with proven or prudently predictable records of performance, never directly to individuals. Capital projects and special programs may be funded (see separate program guidelines), but requests for deficit financing are not considered.

The Trust accepts and processes applications for grants throughout the year. All program areas have proposal deadlines; please see page 32 for the deadlines for specific grant purposes. Personal visits prior to the submission of a written proposal are discouraged. Please telephone the Trust's office to ask questions prior to preparing a full proposal.

All proposals are carefully reviewed. If a request falls within the framework of Trust's guidelines and present priorities, more detailed information may be requested and a site visit initiated by Trust staff.

Final decisions regarding qualified proposals and all grant terms are made by the Trustees. Proposal endorsement letters are discouraged.

Grantees are encouraged to announce information to the news media concerning their grants. Proposed copy must be reviewed and approved by the Trust in advance of release. Commemoratives are not expected.

No part of any grant may be subjected to a fundraiser's commission. Proposals will not be considered for development officer capacity-building.

The Trust budgets no funds to purchase meal tables, program advertisements, golf tournament sponsorships, organizational memberships, or to support analogous fundraising events.

Prompt repayment to the Trust of grant funds unused within the period specified in the Trust's award notification letter is expected. Interest earned on Trust funds during any such time interval may not be retained by any grantee.

Except for medical research protocols (see page 12), no extra copies of proposals are needed.

The W. W. Smith Charitable Trust does not discriminate as to race, creed, religion, color, gender, national origin, age, disability, marital status, sexual orientation or status with regard to grant distribution.

As with any prospective grant concept, a letter or phone call of inquiry prior to preparing a full proposal is always appropriate.

Normal business hours are 8:30 a.m. to 4:30 p.m., Monday through Friday: phone 610-397-1844.

### PROGRAM AREAS

Proposals will be considered only for the following purposes:

1. Specific, basic medical research projects dealing with heart disease, cancer or AIDS.
2. By invitation only: MSCHE accredited four-year universities' and colleges' financial aid programs for needy, worthy, full-time undergraduate students (No request ever is accepted directly from an individual student.)
3. To provide food, clothing or shelter for children ages 18 or under (including needy families with dependent children) or the elderly ages 60 and above.

The Trustees endeavor to keep abreast of the needs and conditions in the area served by the Trust and variations from these policies may be made at their discretion.

### HEART DISEASE, CANCER AND AIDS RESEARCH

See page 12 for specialized guidelines and requirements.

In order to give the Trust's independent advisory committees time to review applications, it is required that grant proposals be received no later than June 15 for cancer and AIDS research and no later than September 15 for heart research. When these dates fall on holidays or weekends, the deadline for proposal submission is 4:30 p.m. on the last business day before the holiday or weekend.

No more than one application per institution may be submitted in each of the three research fields annually. Each application must be submitted in quadruplicate and accompanied by a copy of the most recent audited financial statements as well as a complete copy of the current 990 for the researcher's institution.

Every proposal must be submitted to the Trust with a letter of endorsement from the institution's senior official for the research function. Unendorsed protocols or proposals not following the Trust's research application form will not be considered.

Projects submitted for consideration should be for one year only. It is Trust policy that proposals not request funding for equipment alone. Copies of all published material relevant to a proposed research project should be made available to the Trust both before and after a grant is made.

Unused grant funds must be returned to the Trust promptly so that the funds may be put toward another worthwhile research request.

### COLLEGE FINANCIAL AID PROGRAMS

Proposals for grants to MSCHE accredited colleges and universities are by invitation only and must be received by April 1. Funding will be awarded at the May Trustees meeting.

Institutions are required to screen financial aid applicants and award the Trust's scholarship funds only to full-time undergraduate students who are in good academic standing and are considered most needy and worthy. Selected students are required to be permanent residents of Bucks, Chester, Delaware, Montgomery and Philadelphia counties or the City of Camden, New Jersey. Out-of-state students (with the exception of the City

of Camden, New Jersey) who gain residency status due to college enrollment are not eligible for funding. Proposals should detail the selection process used to identify qualified students whose financial needs are not being met by existing policies.

Each Smith Scholar, Prize-Winner and SEA participant is required to write the Trustees a thank you letter.

Recipient institutions are visited once every two years by the Trust staff. Grant funds can not be used for endowment, equipment, construction, capital campaigns, annual giving or other purposes.

## FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

Requests for grants for food, clothing or shelter for children and the elderly from non-profits located in Bucks, Chester, Delaware, Montgomery and Philadelphia counties or the City of Camden, New Jersey are considered at the March and September Trustees meetings. In order to give the Trust's grant administrator time to review proposals and schedule site visits, it is required that grant proposals be received no later than December 15 for the March meeting and no later than June 15 for the September meeting. When these dates fall on holidays or weekends, the deadline for proposal submission is 4:30 p.m. on the last business day before the holiday or weekend.

The Trust's project summary sheet, which is available online or from the Trust's office, must accompany the proposal and be completed in full, including the requested amount, request summary, description and justification of the proposed project, etc. The following enclosures are required to be submitted with all proposals:

- The W. W. Smith Charitable Trust project summary sheet
- Project budget and timetable
- Current fiscal year operating budget for the organization
- List of top sources of funding in the last fiscal year for the organization and amounts
- Current Board list, including members' employment affiliations, constituencies and years of service
- Current IRS tax determination letter. If you are classified as a supporting (or supported) organization 509(a)(3), please contact the Trust's office for additional information.
- The most recent IRS Form 990. If too small to file form 990, telephone the Trust for assistance.

A site visit is mandatory after all required documentation is received. Please plan ahead and apply early.

Applications should be for no less than \$5,000. Food, clothing and shelter grant requests will be funded for one year only. Funding to an organization will be made for only three consecutive calendar years, after which at least two consecutive calendar years must pass before another application can be considered. Applicants are limited to one proposal at a time and one grant within any twelve month period.

No proposals will be considered for retroactive funding of non-emergencies.

Satisfactory post-grant narrative and financial reports are prerequisites to any future proposal consideration.

As a general rule, the further away a request is from direct provision of literal food, clothing or shelter, the less likely funding will be granted. This normally excludes consideration of requests from summer camps, YMCAs, YWCAs, adult daycare and child daycare programs. New housing development is not considered. Proposals for vans or transportation funds are not accepted. The Trust does not fund requests for general operating expenses.



## ANNUAL GRANTMAKING SCHEDULE

PROGRAM AREA	APPLICATION DEADLINE	TRUSTEES MEETING
Food, Clothing and Shelter	December 15 June 15	March September
College Financial Aid	April 1	May
Cancer and AIDS Research	June 15	September
Heart Research	September 15	December

All applicants will be notified by the Trust, in writing, within 30 days after the relevant Trustees meeting. It is not necessary to telephone the Trust unless there is an important change in your organization's circumstances or you do not receive a letter within this time period. Generally, grants are paid within 60 days of the Trust's receipt of the recipient organization's signed award notification letter.



*The W. W. Smith Charitable Trust's support of Operation Warm brings new coats to the needy, puts smiles on faces and fosters fun, like flopping down in the snow to create snow angels.*

