

*“Kindness in words creates confidence.
Kindness in thinking creates profoundness.
Kindness in giving creates love.”*

LAO TZU

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THE W. W. SMITH CHARITABLE TRUST

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WILLIAM WIKOFF SMITH

Having accomplished much in his life, Bill Smith was one of those rare individuals who was destined to continue to achieve even after he passed away. During his life he built a Fortune 500 international corporation, Kewanee Industries — which spanned the globe drilling for oil and gas, shipping petroleum and manufacturing specialty chemicals. After his untimely death, his philanthropic interests came “front and

center.” Since 1977, the W.W. Smith Charitable Trust has disbursed significant sums to help thousands get better, become educated, find a home, receive help. Bill Smith was born in 1919 and his story continues — especially for those in our society who have been left behind and have needed a boost.

Some are born to lead. Bill Smith was one such person. His interests were varied from business, to sailing, to photography. But in each endeavor he was passionate about his “craft” and he consequently became expert in each. At the young age of 28, he assumed control of the oldest independent oil and gas company in the United States, Kewanee Oil Company, founded in 1871. Besides drilling for new reserves, Kewanee developed secondary oil recovery expertise in “waterflooding” — a process which injected water under high pressure in older oil fields to capture production which had been left behind after primary recovery techniques had been used. In Osage County, Oklahoma, after a particularly successful waterflood program had been instituted, dramatically increasing oil production from the area, Bill was inducted into the Osage Tribe of Indians as an Honorary Chief of the Deer Clan — a recognition about which he was especially proud. Seeking to balance the fortunes of Kewanee, Bill Smith and his management team diversified the company interests. Acquisitions followed, first in 1957 with the purchase of Mathiasen’s Tanker Industries Inc. Then in 1966, Kewanee bought The Harshaw Chemical Company of Cleveland, Ohio. In 1967, Sound Refining Inc. came on stream. Finally in 1975, Millmaster Onyx, another specialty chemical company, was acquired. Oil and gas production was always the “heart” of Kewanee. But over the decades the company successfully diversified its income stream, resulting in a well balanced industrial operation.

Bill’s other loves of sailing and photography were well documented. The Gazela of Philadelphia, known by thousands as an Ambassador for the City of Philadelphia, was purchased by Bill Smith in Portugal and sailed back to America (with him in crew) following Christopher Columbus’ route. He gave the ship to the Independence Seaport Museum, which in turn gave it to Philadelphia, after many years of stewardship. Photographic images of his life fill numerous frames and books. Bill was an avid and accomplished photographer. His photography revealed an interesting perspective of a multidimensional man.

Generous and caring, Bill Smith created the W.W. Smith Charitable Trust to help many who need aid. Since 1977, in excess of \$200 million has been distributed fulfilling his sense of being a responsible citizen and his desire to give unfortunate people hope.





REVIEW OF THE PAST TWO FISCAL YEARS

The Trustees, advisors and staff staunchly reaffirmed the Trust's mission of ensuring basic human needs; supplementing higher education scholarships; supporting maritime education/maritime heritage preservation; and enabling basic medical research in the areas of heart disease, cancer and AIDS. Major funding cuts, both federal and local, resulted in demand for basic needs of food, clothing and shelter to remain at crisis levels. During this time of immense community need, the Trust continued to place emphasis on providing a safety net through the Food, Clothing and Shelter Grants Program, with the focus being on direct provision of food, clothing and shelter emergencies. We recognize the courage, creativity, hard work, and effectiveness of the individuals who staff the institutions we support.

The financial holdings continued to be redefined, with the goal of maintaining the value of the portfolio with stable performing assets and safe holdings. The Trust, with the prudent counsel of expert outside advisors, has been fortunate to have the benefit of consistent and excellent stewardship at all levels. Grants of \$13,269,511 were approved during the past two fiscal years, July 2013 through June 2015, bringing total distributions made since 1977 to \$201,021,338.

The Food, Clothing and Shelter Program continued to see a large increase in requests for food. With local, state and federal cutbacks many food pantries, soup kitchens, and food banks find their shelves empty and turn to grants to help fill their shelves. While funding was certainly granted to a few larger organizations, grants were more often to small non-profits that provide one-on-one services for needy children, families or the elderly. Most of the organizations have no claim to fame; they are just ordinary people serving and caring for their neighbors, sometimes in extraordinary ways.

Smith Scholars come from diverse backgrounds, but all have something in common – the skills, determination and leadership abilities to maintain the academic standards required to achieve their goals, to live their dreams. Today, as over the past two fiscal years, Smith Scholars are a thriving part of both their academic and neighborhood communities. Many of our Scholars have become dynamic influences in their professions and their communities.

Philadelphia Maritime grants supported boatbuilding programs in Philadelphia and Camden, providing hands-on experience to low-income middle school and high school youth in traditional wooden boatbuilding and riverine sciences. Through the boatbuilding process students learn the skills to become productive, responsible adults, to make constructive life decisions, and to succeed in employment or post-secondary education. This is especially important for youth living in areas with significant unemployment, high incidence of crime, violence, and poverty.

Medical Research continues to expand with each major new discovery and technical innovation. Basic medical research provides the starting point for developing solutions to health problems; it can give rise to new research tools and techniques, some of which have medical applications. During the past two fiscal years, the Trust granted funding for a special medical research grant to the Juvenile Diabetes Research Foundation to fund diabetes research projects at University of Pennsylvania and Johns Hopkins University. We are very proud to have funded leading researchers in conducting basic medical research at the forefront of some of the most innovative discoveries of the new century.

The Trustees wish to thank all of the organizations that submitted proposals during this time period, the members of the Trust's independent medical advisory committees, recipient organizations, the investment team, and the Trust staff.

GRANTS APPROVED SUMMARY

AUGUST 1977 THROUGH JUNE, 30 2015

# OF GRANTS	GRANTS	GRANTS AMOUNT
204	Grants for Medical Research Heart Program	\$ 30,723,050
247	Grants for Medical Research Cancer Program	25,838,258
66	Grants for Medical Research AIDS Program	6,512,766
1,148	Grants for College Financial Aid Scholarship Program	59,585,600
358	Grants for College Financial Aid Prize Program	3,300,000
71	Grants for Sea Education Program	523,633
1,854	Grants for Food, Clothing and Shelter Program (includes regular and challenge grants)	45,243,957
304	Grants for Indigent Care Program	8,543,526
9	Grants for Juvenile Diabetes Program	1,905,972

SUBTOTAL

4,261		\$182,176,762
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# OF GRANTS	FELLOWSHIP AWARDS	GRANTS AMOUNT
14	Fellowship Awards	\$660,000

SUBTOTAL

14		\$660,000
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# OF GRANTS	SPECIAL GRANTS	GRANTS DATE	GRANTS AMOUNT
1	Bryn Mawr Hospital	(1/24/1995)	\$ 25,000
1	Children's Hospital of Philadelphia	(3/6/2001)	1,000,000
1	The Exuma Foundation (in memory of Mr. Dorrance)	(9/15/2011)	100,000
2	Fox Chase Cancer Center	(4/30/1998) (6/11/1999)	1,500,000 500,000
1	Johns Hopkins University	(6/19/2002)	2,000,000
1	Lankenau Hospital	(12/14/2006)	1,500,000
2	Lankenau Institute for Medical Research	(12/23/2004) (6/13/2013)	504,468 625,000
1	Temple University	(6/13/2013)	2,500,000
1	Thomas Jefferson University	(4/30/1998)	1,500,000

GRANTS APPROVED SUMMARY

# OF GRANTS	SPECIAL GRANTS (CONT'D)	GRANTS DATE	GRANTS AMOUNT
4	University of Pennsylvania	(6/21/2004)	\$ 2,000,000
	Mr. Humpton Memorial	(7/29/2010)	100,000
	Mr. Dorrance Memorial	(12/22/2011)	50,000
	Mr. Humpton Memorial	(12/22/2011)	50,000
1	Islet Transplantation Program Fund in honor of Arthur H. Rubenstein, MBBCh	(9/20/2012)	150,000
1	The Wistar Institute	(6/13/2013)	1,500,000
2	Woman One Scholarship Fund (Drexel University College of Medicine)	(4/16/2012) (12/12/2013)	80,000 80,000
1	Zoological Society of Philadelphia	(6/13/2000)	1,000,000
SUBTOTAL			
20			\$16,764,468

# OF GRANTS	MARITIME GRANTS	GRANTS DATE	GRANTS AMOUNT
3	Independence Seaport Museum	(3/23/1992) (12/8/2011) (9/19/2013)	\$ 500,000 100,000 75,000
6	Philadelphia Ship Preservation Guild	(6/9/1988) (10/4/1990) (2/20/1991) (6/19/2002) (10/04/2011) (11/13/2012)	50,000 200,000 12,500 75,000 200,000 100,000
1	Philadelphia Wooden Boat Factory	(4/11/2013)	25,000
1	Philadelphia Wooden Boat Factory	(9/18/2014)	35,000
1	Sea Education Association	(9/18/2014)	22,608
1	UrbanPromise Ministries, Inc.	(9/18/2014)	25,000
SUBTOTAL			
13			\$1,420,108

GRAND TOTAL			
4,308 Grants			\$201,021,338





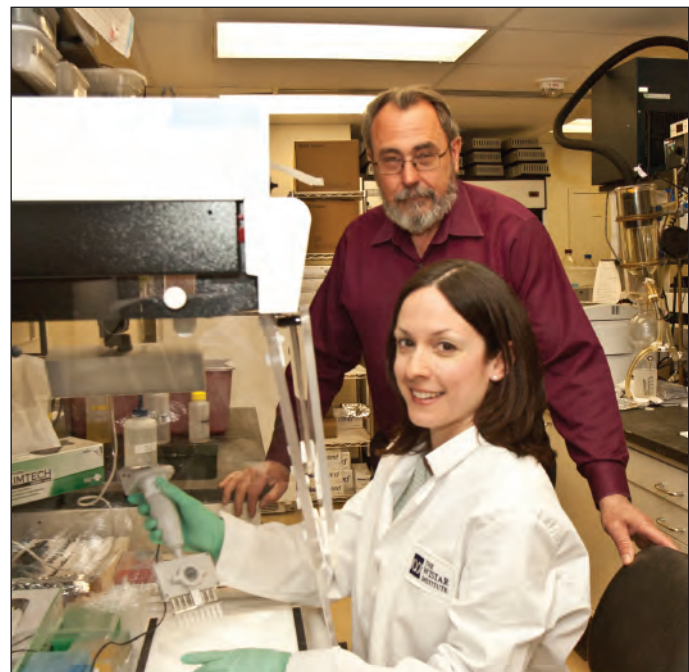
GRANTS

MEDICAL RESEARCH

SCHOLARSHIP FINANCIAL AID PROGRAMS

FOOD, CLOTHING AND SHELTER
FOR CHILDREN AND ELDERLY

PHILADELPHIA MARITIME PROGRAM





MEDICAL RESEARCH: HEART, CANCER AND AIDS

"We believe medical research has fundamental benefits for all humans. Learning more about the causes and treatments of disease is critical to helping people live longer and healthier lives. It's an honor for us to provide young researchers with the seeds they need to start their research so they can carry it through into discoveries that will change the world."



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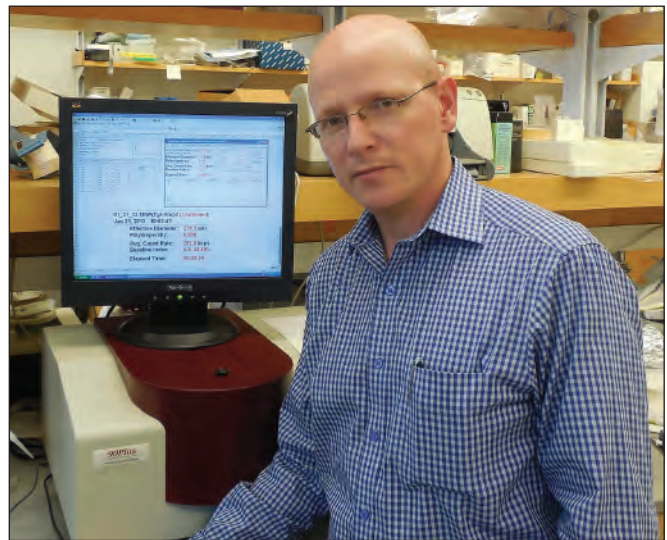
MRS. MARY L. SMITH

The Smith Trust awards are highly competitive. The selection process begins with the nomination by the research scientist's institution of its top candidate. To further enhance the effectiveness of research grants, a distinguished medical advisory committee comprised of leading scientists guides the Trustees to fund projects that will hopefully have an immediate and direct influence on the fight against heart disease, cancer and AIDS. Smith Research Scholars represent some of the very best scientists in the medical research arena today.

The examples shared here provide insight into promising basic medical research funded by the W.W. Smith Charitable Trust.

Diseases affecting blood vessels that nourish the heart, brain, kidneys and legs are the main cause of death and disability in the United States and other developed countries. As part of Michael Chorny, Ph.D.'s research at Children's Hospital of Philadelphia, he designs nanoparticles as delivery systems for treating arterial renarrowing (restenosis), a condition triggered by trauma when crushing a fatty plaque obstructing the artery is attempted. Existing therapeutic approaches, while shown effective in certain patient categories, have largely failed to address the problem of injury-triggered restenosis when applied to "real world" patients. Drug delivery using biodegradable nanoparticles can potentially offer a more broadly applicable and effective alternative for preventing this complication in cardiovascular disease patients.

Dr. Chorny's project focused on establishing feasibility of a targeted delivery strategy combining magnetic guidance of drug-loaded nanoparticles and their specific binding to the elements of the injured arterial wall. In his team's studies, this dual targeting approach was shown to effectively localize the drug containing particles and extend their presence at the site of injury, both essential components of an effective antirestenotic therapy. Importantly, site-specific delivery using targeted nanoparticles was also shown to greatly reduce exposure of healthy tissues, thus minimizing potential adverse effects of the treatment. Together these results demonstrate that vascular delivery of



Michael Chorny, Ph.D. at Children's Hospital of Philadelphia is researching a promising new targeting approach that can add to the therapeutic armamentarium for combating cardiovascular disease.

therapeutic agents using nanoparticles with targeting capabilities is a promising new approach that can add to the therapeutic armamentarium for combating cardiovascular disease.

Prostate Cancer (PCa) is a disease that the American Cancer Society estimates to be the most frequent non-skin cancer diagnosed and the second cause of cancer deaths among men in the US in 2014. Recent advances in genome-wide mapping have led to the identification of gains and losses of genetic material in PCa shedding light on potential mechanisms for prostate tumor progression.

The Graña's laboratory at Temple University School of Medicine is interested in the study of the cell cycle control in mammalian cells and its deregulation in cancer. In particular, the role of Ser/Thr protein phosphatases, cyclin dependent kinases (CDKs), and tumor suppressor genes in the critical signaling events impinging on cell division, growth, survival, senescence and differentiation.

With a grant funded by the W.W. Smith Charitable Trust, Dr. Graña's laboratory is studying the role of a potential tumor suppressor that is deregulated in the majority of prostate tumors. The laboratory is also interested in developing a mouse model to study the contribution of this gene to prostate cancer and to discover drugs that can activate its function in cancer cells with lower activity towards its key substrates.

Preliminary data obtained with these funds has allowed the submission of several grant applications to the NIH and Department of Defense that are currently under review.

Cardiomyopathy is a disease of heart muscle that often leads to heart failure. Cardiomyopathy and heart failure affect millions of people and result in an annual healthcare cost of over \$40 billion in the United States. Despite decades of research, their cause and mechanisms remain poorly understood. As a result, current treatment options are limited and often ineffective. Through a Smith Trust grant to Children's Hospital of Philadelphia Foundation, Liming Pei, Ph.D. and his team have generated a unique animal model of cardiomyopathy and heart failure. Their initial studies using this model have enabled the team to obtain novel mechanistic insights into these diseases. In particular, they have found that defective dynamic network of



Xavier Graña, Ph.D. (center) and his team at Temple University are studying the role of a potential tumor suppressor that is deregulated in the majority of prostate tumors.

cellular organs called mitochondria is a key contributing factor to cardiomyopathy and heart failure. Thus, they proposed a conceptually novel approach for treating cardiomyopathy and heart failure by restoring normal mitochondrial dynamics in the diseased hearts. Dr. Pei expects the studies will demonstrate that enhancing mitochondrial dynamics is effective in treating cardiomyopathy and heart failure in animal models. Positive outcomes from the studies will justify pre-clinical and clinical studies applying the same approach for human cardiomyopathy and heart failure treatment.

Juvenile diabetes research is growing at a rapid pace with exciting new breakthroughs on the horizon. During the past two fiscal years, the Trust has granted special funding to the Juvenile Diabetes Foundation for groundbreaking diabetic kidney disease research at the University of Pennsylvania and research at Johns Hopkins University seeking to uncover key molecular pathways behind beta cell production with the potential of being targets for the development of new drugs used to treat type 1 diabetes.

It is impossible to quantify exactly how much progress has been made through basic medical research. The Trust continues to hope for new scientific discovery and stands by its tradition to maintain its greatest investment in medical research.

Fiscal Years 2013-2015

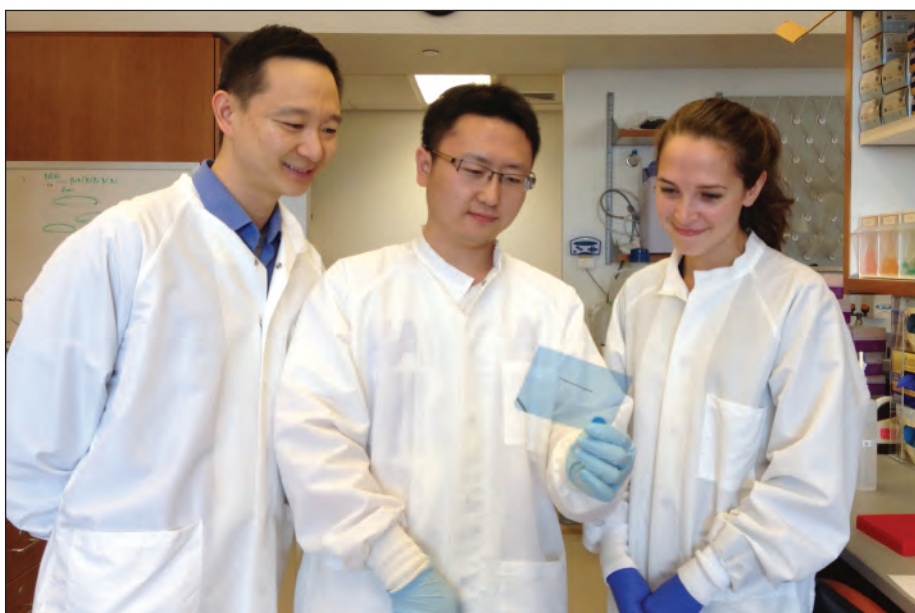
Medical Research Grants: 31

Low and High Dollar Amounts: \$100,000 to \$300,000

RESEARCH GRANT APPLICATION

Adhere to these application guidelines when requesting funds for medical research grants:

1. Download the password-protected application from the Trust's web site. The senior official for the research function at the applicant's institution should be able to obtain and provide the password. The Trust's application must be used.
2. Review and adhere to Trust Policies and Grant Application Guidelines on pages 30 – 32.
3. Grantees must divulge all outside sources of funding (current and pending), whether federal, state or private.
4. The Trust will allow and includes a maximum of 10 percent indirect costs or overhead in any grant proposal funded.
5. Requests for funds to support students, fellows and postdoctoral candidates must be supported by curriculum vitae for such individuals.
6. No funds are awarded solely for equipment. Employ the use of matching funds from the applicant's institution when support for equipment purchase is requested.
7. Duplicates of the W. W. Smith Trust grant proposal to other sources must be acknowledged within the W. W. Smith Trust application.
8. Contingent funding approvals may be made. Trust funds may be reserved until the status of duplicate or related grant proposal is known.
9. All applications must include a lay summary to inform the Trustees about the objectives of the research and its possible future applicability to a clinical setting.
10. Post-award lay-language narrative progress and detailed financial reports are required to be submitted every six months.
11. Applications must be for the work of individual investigators and not for the general work of research centers.
12. Up to two proposals may be submitted per parent organization if there are separate tax IDs underneath. Each of the proposals must be submitted under a separate tax ID.
13. Every proposal must be submitted to the Trust with a letter of endorsement from the institution's senior official for the research function. Unendorsed protocols or proposals not following the Trust's research application form will not be considered.



With a grant from the Trust to the Children's Hospital of Philadelphia Foundation, Liming Pei, Ph.D. (left) and his team are working to improve mitochondrial dynamics to treat cardiomyopathy.

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
	Heart Research		
Children's Hospital of Philadelphia	"Dual-Targeted Pharmacotherapy of In-Stent Restenosis"	\$ 110,000	\$ —
Children's Hospital of Philadelphia	"Local Induction of M2 Macrophages to Mitigate Restenosis"	—	110,000
Children's Hospital of Philadelphia Foundation	"Improve Mitochondrial Dynamics to Treat Cardiomyopathy"	—	110,000
Fox Chase Cancer Center	"Anti-Inflammatory Cytokine IL27 – A Novel Candidate for Abdominal Aortic Aneurysm Treatment"	—	100,000
Johns Hopkins University	"Reconstructing Human Microvasculature in the Ischemic Environment" Three-Year Grant	300,000	—
Johns Hopkins University	"SNP in MiRNA and Cardiovascular Diseases"	—	100,000
Temple University	"Role of SNARE-Complex Member, Synaptotagmin-7, in Myocardial Infarction"	125,000	—
Temple University	"Role of Protease Activated Receptor 4 in Insulin Resistance and Diabetic Cardiomyopathy"	—	125,000
Thomas Jefferson University	"Application of Anti-Cancer Drugs to Heart Failure Therapy"	—	125,000
University of Pennsylvania	"Identifying New Treatments for Myocardial Infarctions"	120,000	—
University of Pennsylvania	"Optogenetic Regulators of G-Protein Signaling in the Heart"	—	120,000
University of the Sciences in Philadelphia	"Regulation of Cardiovascular Angiogenesis by MT Dynamics and MMP14"	105,000	—
The Wistar Institute	"Evaluation of a Cardiotoxicity Plasma Biomarker Panel"	125,000	—
TOTAL HEART RESEARCH		\$885,000	\$790,000

HEART, CANCER AND AIDS RESEARCH

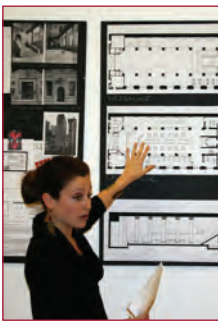
ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
	Cancer Research		
Children's Hospital of Philadelphia	"Studying and Targeting Leukemia Cell Cycle Control"	\$ 100,000	\$ —
Fox Chase Cancer Center	"Control of Redox Homeostasis by JNK Signaling in Acute Myeloid Leukemia: Mechanisms and Therapeutic Implications"	100,000	—
Fox Chase Cancer Center	"Defining Kinome Reprogramming to MEK Inhibitors in Ovarian Cancer"	—	100,000
Johns Hopkins University	"Creating a More Faithful Mouse Model of Human Cancer"	100,000	—
Johns Hopkins University	"PD-1/PD-L1 Immune Checkpoint Blockade in NSCLC: Influence of Tumor Microenvironment and Mutational Density on Therapeutic Outcomes"	—	100,000
Temple University	"Mechanisms of PPP2R2A Tumor Suppression in Prostate Cancer"	100,000	
Temple University	"Contribution of STAT2 in Colorectal Carcinogenesis"	—	104,000
University of Pennsylvania	"The Role of the Nuclear Pore Complex in Gene Regulation and Cancer"	100,000	—
University of Pennsylvania	"Noncoding RNAs and Polycomb Complexes in Differentiation and Cancer"	—	100,000
University of the Sciences in Philadelphia	"CAPER, a Novel Biomarker and Therapeutic Target for Human Lung Cancer"	—	100,000
The Wistar Institute	"Regulation of Cellular Senescence Through 3D Genome Organization"	—	100,000
TOTAL CANCER RESEARCH		\$500,000	\$604,000

Woman One Scholar Ingrid Schmiederer (center) at the 2014 Award Ceremony with Louise A. Havens, Michelle Montgomery, Paralee Knight, and Reginald Middleton.



HEART, CANCER AND AIDS RESEARCH

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
	AIDS Research		
Children's Hospital of Philadelphia	"Influence of APOBEC3 on HIV-Induced Neurodegeneration"	\$ 110,000	\$ —
Drexel University College of Medicine	"Deciphering the Mechanism of Action of a Novel HIV-1 Entry Inhibitor"	100,000	—
Drexel University	"Novel Use of Peptide Triazole Virucides to Generate HIV-1 Env Vaccine Antigens That Elicit in Vivo Neutralizing Antibody Responses to the Membrane Proximal External Region of Envelope Glycoprotein"	—	109,000
Johns Hopkins University	"Mucus Penetrating Particles for Improved Rectal Delivery of Dapivirine"	100,000	—
Pennsylvania State University (Milton S. Hershey Medical Center)	"Directed Differentiation of HIV-Specific PSC-CTL for Cell-Based Therapies"	—	100,000
University of Pennsylvania	"Defining HIV Infection in a New Population of Memory CD4+ T Cells"	—	113,000
University of the Sciences in Philadelphia	"Boronic Acid Analogs of Anti-HIV Therapies: Synthesis and Evaluation"	—	107,000
TOTAL AIDS RESEARCH		\$310,000	\$429,000
FISCAL YEAR MEDICAL RESEARCH TOTALS		\$1,695,000	\$1,823,000
 SPECIAL GRANTS			
Drexel University College of Medicine/Woman One Scholarship Fund	One-time special grant to provide tuition support in the form of a new Woman One Scholarship over four years.	80,000	—
Juvenile Diabetes Research Foundation	University of Pennsylvania, "Defining the Transcriptional Regulatory Networks of Diabetic Kidney Disease" \$100,000; Johns Hopkins, "Identification of Novel Pathways Controlling Beta Cell Neogenesis" \$100,000	200,000	
TOTAL SPECIAL GRANTS		\$280,000	\$0



SCHOLARSHIP FINANCIAL AID PROGRAMS

The W. W. Smith Charitable Trust continues to sustain William Wikoff Smith's strong belief that education is a commitment to lifelong learning and personal growth. Through the scholarship financial aid program, the Trust reaches out to help students expand their opportunities for self-fulfillment.

Grants are made to full-time undergraduate students at MSCHE accredited colleges and universities located in Bucks, Chester, Delaware, Montgomery and Philadelphia counties. Scholarships are to supplement existing levels of aid for lower income and middle income students who otherwise would not be able to attend a university or college.

Scholars Program student recipients are chosen by the individual institutions based upon the Trust's guidelines. Students are required to be permanent residents of Bucks, Chester, Delaware, Montgomery or Philadelphia counties, or the City of Camden, New Jersey. Out-of-state students (with the exception of the City of Camden, New Jersey) who gain residency status due to university/college enrollment are not eligible for funding.

Smith Scholars have gone on to distinguished graduate schools and have excelled in their careers. The Trust can count among them: scientists, editors, teachers, lawyers, doctors, nurses, dancers, software developers, as well as professionals in many other areas.

Planning for university/college expenses is one of the largest financial projects that a family or individual can undertake. The Scholars Program helps to make these expenses more manageable for talented students throughout the Delaware Valley. Smith Scholars express their heartfelt appreciation through often touching thank you letters written to the Trustees.

"Ever since I was little I have had a strong passion for medicine and helping others, and when asked 'what do you want to be when you grow up,' my answer was always the same, a doctor. I have come a long way from assessing my stuffed animals. This scholarship gives me a chance to broaden my education, learn important life skills, prepare for post graduate life, apply for medical school, and prepare to be immersed in the world of medicine." – *Cabrini College Scholar*

"This scholarship isn't just a credit to my tuition; it is a testament that I must continue to pursue excellence and achieve my dreams. I hope one day I will be able to assist students to achieve their career goals and academic endeavors just as you have helped me." – *Delaware Valley University Scholar*

"For years the thought of having a doctoral degree and being a neuroscience researcher

Reviewing a poster project at Moore College of Art & Design.





LaSalle Smith Trust Scholars and Grants Administrator Michelle Montgomery (center).

seemed akin to a child wanting to be the President, a far-away idea I'd occasionally consider with a sigh. Thank you, thank you for making a difference in my life and the lives of others like me. I hope that, with hard work and my strong network support, I will be able to reach my goals and be able to pay your favor forward." – *Gwynedd-Mercy University Scholar*

"My gratitude will extend to the W. W. Smith Charitable Trust for the rest of my life for making this crucial step in my life, attending Haverford College, possible for someone like me who was born into a low-income situation. Your kindness has changed my life for the better." – *Haverford College Scholar*



Students in a lecture hall at Moore College of Art & Design.

"We go three-fourths of the race only to find we are out of gas. It is scholarships like this that not only get us to the finish line but we end up finishing first. I didn't know how my last eight classes were going to get paid for. Not only did the scholarship help but I will be graduating next summer (June 2015) as scheduled." – *Peirce College Scholar*

"I have overcome many obstacles on this journey and know that I will have many more to conquer, but I am able to rest a little bit more easily knowing that there is help available for people like myself. Being selected to receive this scholarship has been an honor. It has given me an increased confidence in my ability to achieve my dream because it makes me believe that you also believe in my ability to achieve it." – *Penn State Brandywine Scholar*

"I have a lot on my plate and with this scholarship I don't have to stress on whether or not I will be here next semester. When I told my parents about the scholarship they had tears of joy in their eyes as if their prayers had been answered. This scholarship is truly a blessing and because of it I am one step closer to becoming a forensic chemist." – *Rosemont College Scholar*

"I could write a novel to say thank you, but words alone cannot express the appreciation I have for the generosity from which I have benefitted. In the place of words I will use action to speak volumes when I continue to work as hard as now, if not harder than ever, to pursue the expansion of my knowledge and understanding to exemplify the concept of 'doing thank you' rather than simply 'saying thank you.'" – *University of the Arts Scholar*

The wisdom and importance of accumulated knowledge continues to be clear with each passing year. The Trustees remain committed to and proud of the Smith Scholars.

Fiscal Years 2013-2015
Scholarship Financial Aid Grants: 62
Low and High Dollar Amounts: \$30,000 to \$230,000

SCHOLARSHIP FINANCIAL AID PROGRAM

ORGANIZATION	GRANT AMOUNT	
	Fiscal Year 2013/2014 (2014/2015 Academic Year)	Fiscal Year 2014/2015 (2015/2016 Academic Year)
Arcadia University	\$ 82,000	\$ 89,000
Bryn Mawr College	72,000	76,000
Cabrini College	69,000	73,000
Cairn University	61,000	65,000
Chestnut Hill College	69,000	73,000
Cheyney University of Pennsylvania	54,500	56,000
Delaware Valley University	74,000	79,000
Drexel University	165,000	90,000
Eastern University	75,000	79,000
Gwynedd-Mercy College	76,000	79,000
Haverford College	30,000	30,000
Holy Family University	73,000	71,000
Immaculata University	70,000	74,000
LaSalle University	92,000	98,000
Lincoln University	68,000	73,000
Moore College of Art & Design	68,000	73,000
Neumann University	70,000	73,000
Peirce College	53,000	56,000
Penn State Brandywine	45,000	47,000
Philadelphia Academy of the Fine Arts	40,000	56,000
Philadelphia University	82,000	87,000
Rosemont College	63,000	69,000
St. Joseph's University	100,000	107,000
Temple University	220,000	230,000
University of Pennsylvania	30,000	30,000
University of the Arts	74,000	77,000
University of the Sciences in Philadelphia	83,000	89,000
Ursinus College	82,000	88,000
Villanova University	107,000	113,000
West Chester University	126,000	135,000
Widener University	87,000	92,000
FISCAL YEAR TOTALS	\$2,460,500	\$2,527,000



FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

The Trustees believe that meeting the challenges of both young and old through the direct provision of food, clothing and shelter, which are the basic necessities required to sustain life, will help combat the disabling forces that can bring despair, helplessness and destruction to our communities.

For more than three decades, the Trust has funded projects and programs of non-profit organizations from the Philadelphia five-county area and the City of Camden, New Jersey. The extent and severity of addressing human basic needs have eminently increased in recent years. With this intensified need, we look to fund organizations that offer smart, fiscally sound, and dynamic approaches to solving ever-growing community problems.



Many low-income families and elderly do not have the means to tackle a large home repair such as a new roof or adding a wheelchair ramp to their front door. Good Neighbors Home Repair provides home repairs and financial guidance to homeowners who lack the physical or financial means to make necessary home

repairs. For over 22 years, Good Neighbors, Inc. has helped hundreds of low-income seniors and families in southern Chester County. In so doing, the organization restores hope and dignity to neighbors and neighborhoods.

A family requested assistance with a leaky roof. The roof had multiple tarps spread out over several areas and water had rotted part of the home's front facade. The front door would no longer open and was deemed unsafe due to rotting wood and water damage.

Good Neighbors' volunteer teams utilized their collective skills to strip off the old roof and prep for a new one, remove rotted roof supports, rebuild the front wall, and replace the front door. Together, they installed new roof shingles and vinyl siding on the side and front of the house.

Through the power of volunteers, deeply discounted goods and materials, and the generosity of local contractors, the family was able to retain the last of their savings for items often taken for granted by so many of us: groceries, medicine, food and utility bills. The



Volunteers from Good Neighbors Home Repair work on exterior repairs at the home of a low-income Chester County resident.



Volunteers at Jewish Relief Agency's monthly food distribution gather boxes at the warehouse to fill with food and deliver to their clients. At left, a JRA volunteer delivers food and a smile.

Trust is proud to have provided funding for Good Neighbors' free home repairs for seniors and low-income families with children.



The gift of a new coat provides more than physical warmth; it warms the heart of a child and lifts their spirits; it shows them they are valued and that they matter. A new coat keeps children warm on their journey to school on the coldest of days.

Operation Warm was founded to counter one of the most unfathomable hardships of childhood poverty: the lack of adequate winter clothing. By necessity, families struggling to survive prioritize food, heat and rent above winter clothing, resulting in frequent absenteeism from school, which leads to missed opportunities to learn, socialize, and consume nutritious meals offered through the Federal Free and

Reduced Price Meal Program.



These boys are all smiles and ready for whatever winter brings in their new coats from Operation Warm.

Operation Warm's coats are designed for maximum warmth and durability with details and styling that are "kid friendly," including appealing colors, deep pockets, and detachable hoods. Inside each coat is a permanent label that says "Made Especially for You!" with a place for the child's name. This is one of the most popular features of the coats because it lets the child know that this coat really is theirs; no one else has ever worn it. That pride and self-esteem gives the child newfound freedom and confidence to play more, learn more, and do more.

For many children, a new coat may be the only new item the child has ever received. Since 1998, Operation Warm's coats have inspired feelings of pride, excitement and joy, and helped to raise the self-esteem of children struggling in poverty. The Smith Trust provided funding for Operation Warm to purchase new warm winter coats for disadvantaged children in the Delaware Valley region.



St. Ignatius Nursing and Rehab has been an anchor in the West Philadelphia community for over 40 years. The mission of the home is to house and feed the poor infirmed in the surrounding Philadelphia area. They constantly strive to keep their building and equipment up to date, but this is increasingly becoming more difficult with Medicaid cuts and a rapidly aging building.



St. Ignatius Nursing Home residents enjoying a light snack and friendship. Above left: A musical interlude at St. Ignatius.

St. Ignatius feeds over 170 residents and patients three times a day and constant refrigeration temperatures must be maintained at a safe level to prevent spoilage and avoid the interruption of their meal service. They recently faced the urgent need to replace their aging walk-in refrigerator and freezer, which were beyond their useful life expectancy and in danger of complete breakdown. The walk-in refrigerator and freezer were leaking and corroding, with poor energy efficiencies

that put a strain on their energy costs. The floors and the seals on the doors had been patched and repaired many times over the years. It was also recommended that they now house the compressors for the refrigerator and freezer outside for additional energy efficiency.

With a grant from the Trust to replace their aging refrigerator and freezer, St. Ignatius Nursing and Rehab can continue to care for their residents with the confidence that they will not have a breakdown that could cause total interruption of their daily food service.

The Trustees remain firmly committed to continue providing support to the organizations that are always there, through the worst of times, helping the children, families and the elderly who need them the most.



Outside the SHARE warehouse, onions and canned goods are loaded onto a truck for delivery to area emergency food cupboards.

Fiscal Years 2013-2015
Food, Clothing and Shelter Grants: 121
Low and High Dollar Amounts: \$5,000 to \$100,000

FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
BCS YES!/Baptist Children's Services	Clothing	\$ 20,000	\$ —
Bernardine Center/Bernardine Franciscan Sisters	Food/Shelter	35,850	28,000
Bethesda Project	Food/Clothing	—	25,000
Blessed Virgin Mary Parish/ Archdiocese of Philadelphia	Food/Shelter	—	10,000
The Blind Relief Fund of Philadelphia	Food/Clothing/Shelter	—	22,500
Bridge of Hope	Clothing	—	24,000
Broad Street Ministry	Food	40,000	—
Bucks County Housing Group, Inc.	Shelter	—	27,056
Camilla Hall Nursing Home/Sisters, Servants of the Immaculate Heart of Mary	Shelter	—	50,000
Camphill Soltane	Shelter	9,000	7,740
Camphill Village Kimberton Hills, Inc.	Food/Clothing/Shelter	25,000	—
The Career Wardrobe	Clothing	10,000	9,000
CARIE/Center for Advocacy for the Rights and Interests of the Elderly	Shelter	7,500	7,500
Cathedral Kitchen	Food	30,000	30,000
Chester County Food Bank	Food	50,000	50,000
Chestnut Hill Meals on Wheels	Food	7,500	6,500
Child Abuse Prevention Effort	Food/Clothing/Shelter	15,000	—
Christ's Home	Food/Shelter	—	43,000
The Church Farm School	Food/Shelter	27,000	50,000
CityTeam Ministries	Food	25,000	—
Community Action Agency of Delaware County, Inc.	Shelter	32,000	—
Community Health & Education Outreach, Inc.	Food/Clothing/Shelter	30,500	—
Cradles to Crayons	Clothing	—	75,000
Delaware County Family Service Centers/Catholic Social Services	Food	12,139	—
The Devereux Foundation	Clothing	35,000	—
The Domestic Abuse Project of Delaware County, Inc.	Shelter	—	12,500
The Domestic Violence Center of Chester County	Shelter	10,610	13,000
Drueding Center/Project Rainbow	Food/Clothing	—	26,000
ElderNet of Lower Merion and Narberth	Food	10,000	9,000

FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
Elwyn	Food/Clothing	\$ —	\$ 20,000
Encore Experiences at Harleysville	Food	—	13,938
Energy Coordinating Agency of Philadelphia, Inc.	Shelter	25,000	—
The Enterprise Center	Food	43,418	
Episcopal Community Services	Food	—	45,000
Face to Face	Food	—	25,000
Fair Food	Food	—	15,000
Families Forward Philadelphia	Shelter	50,000	—
Famiy Service Association of Bucks County	Shelter	—	100,000
Family Services of Montgomery County	Food	23,408	25,000
Feast of Justice Ministries/St. John's Evangelical Lutheran Church	Food	24,100	—
Food Bank of South Jersey	Food	75,000	75,000
The Food Trust	Food	25,000	25,000
Friends Association for Care and Protection of Children	Shelter	10,000	15,000
Germantown Avenue Crisis Ministry	Shelter	35,000	—
Good Neighbors Home Repair	Shelter	25,000	—
Good Works, Inc.	Shelter	30,000	—
Greensgrow Philadelphia Project, Inc.	Food	—	21,500
Holy Family Home – Little Sisters of the Poor	Shelter	60,000	—
Housing Partnership of Chester County, Inc.	Shelter	10,000	—
Inter-Faith Housing Alliance	Shelter	—	48,000
Interfaith Hospitality Network of the Main Line	Food/Shelter	—	15,000
JEVS	Shelter	19,000	—
Jewish Family and Children's Services	Food/Shelter	—	40,000
Jewish Relief Agency	Food	—	21,500
Joseph's House of Camden, LLC	Food	—	12,000
Kelly Anne Dolan Memorial Fund	Shelter	45,000	48,000
Kennett Area Senior Center	Food	—	10,000
Klein and Stiffel JCCs	Food	30,000	—
Laurel House	Food/Clothing/Shelter	—	18,000

FOOD, CLOTHING AND SHELTER FOR CHILDREN AND ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
Lighthouse Youth Center	Food	\$ 25,000	\$ 7,500
Lutheran Children and Family Service of Eastern Pennsylvania	Food/Shelter	52,000	—
Lutheran Settlement House	Shelter	38,600	—
MANNA	Food	45,000	—
Manna on Main Street	Food/Clothing/Shelter	15,000	—
Maternity Care Coalition	Food/Clothing/Shelter	—	50,000
Mattie N. Dixon Community Cupboard, Inc.	Food	—	10,000
Mazzoni Center	Food	10,000	20,000
Meals on Wheels of Chester County, Inc.	Food	10,000	14,000
Miriam and Robert M. Rieder House, Inc.	Food	15,000	—
Neighborhood Center, Inc.	Food	50,000	56,500
New Horizons Senior Center	Food	6,000	—
Norristown Ministries, Inc. Hospitality Center	Food	—	13,000
North Light Community Center	Food/Clothing/Shelter	25,000	25,000
Northwest Philadelphia Interfaith Hospitality Network	Food/Clothing/Shelter	—	35,000
Nutritional Development Services	Food	67,500	—
One House at a Time	Shelter	15,000	—
The Open Link	Food/Shelter	—	25,000
Operation Warm	Clothing	—	20,000
Oxford Area Neighborhood Services Center	Food/Shelter	10,000	9,000
Parkesburg Point Youth Center	Food	22,000	—
PathWays PA, Inc.	Clothing/Shelter	—	33,000
Patrician Society of Central Norristown	Shelter	10,000	10,000
Penn Asian Senior Services	Food	40,000	38,000
Pennsylvania Home of the Sparrow	Shelter	—	12,500
People's Emergency Center	Shelter	—	49,000
The Philadelphia Project	Shelter	10,000	10,000
Philadelphia Ronald McDonald House	Food/Clothing	42,679	27,500
Pottstown Area Seniors' Center	Food	—	51,000
The Pottstown Cluster of Religious Communities	Food/Clothing/Shelter	—	15,000
Project H.O.M.E.	Food	—	20,000
Rebuilding Together Philadelphia	Shelter	—	47,500

FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

ORGANIZATION	Food, Clothing & Shelter Grant Area	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
Resources for Human Development	Food/Clothing/Shelter	\$ 26,000	\$ 43,000
Saint John's Hospice/Catholic Social Services	Food/Clothing/Shelter	48,000	50,435
The Salvation Army	Shelter	—	45,780
Senior Adult Activities Center of Montgomery County	Food	21,250	—
Senior Adult Activity Center of the Phoenixville Area	Food	—	6,500
Senior Community Services	Food	25,000	30,000
SHARE Food Program, Inc.	Food	25,025	75,000
Silver Springs – Martin Luther School	Clothing	16,000	21,000
St. Ignatius Nursing Home	Food	50,000	—
St. Ignatius of Loyola Parish/United States Conference of Catholic Bishops	Food	12,000	—
St. Joseph Villa	Shelter	—	50,000
St. Mary Medical Center Foundation	Food	43,875	—
St. Peter's Church Food Cupboard	Food	13,000	—
St. Peter's Episcopal Church	Food	10,000	—
The Stone Garage, Inc.	Food/Clothing/Shelter	—	5,000
Surrey Services for Seniors	Food	55,000	—
theVillage	Food/Clothing/Shelter	40,000	—
Touch New Jersey, Inc.	Food	—	19,500
Tredyffrin & Easttown Care	Food/Clothing/Shelter	—	15,000
Turning Points for Children	Food	32,000	—
Urban Resources Development Corporation	Shelter	8,000	—
The Veterans Group	Shelter	35,000	—
Visitation Homes/Catholic Social Services	Food/Shelter	25,500	25,500
West Chester Area Senior Center	Food	15,000	17,500
West Chester Food Cupboard	Food	—	15,000
Why Not Prosper, Inc.	Clothing/Shelter	—	5,000
Wings for Success	Clothing	6,000	9,000
Women Against Abuse, Inc.	Food	40,000	45,000
Wordsworth Academy	Food/Clothing/Shelter	30,000	31,500
Youth Service, Inc.	Clothing/Shelter	—	20,000
FISCAL YEAR TOTALS		\$2,072,454	\$2,253,949



PHILADELPHIA MARITIME PROGRAM

Since the founding of Philadelphia, the Delaware River and its tributaries have been vital to the life, growth and prosperity of the city and its entire surrounding region. Smith Trust maritime grants provide funding support to non-profit organizations in the Philadelphia, Delaware River, area for maritime educational activities designed to: preserve historic maritime resources, increase public awareness, develop an appreciation for the maritime heritage of Philadelphia, or teach basic and/or advanced maritime skills. Grants are also available to support on-going maintenance and preservation of the sailing ship *Gazela*, through the Philadelphia Ship Preservation Guild, and eventually to develop educational activities using the *Gazela* as a teaching tool.

This program is restricted to the Greater Philadelphia/Camden area waterfront and applications are limited to non-profit

organizations whose main purpose is maritime education and/or maritime heritage preservation, and the preservation of the *Gazela*.

Educational activities include:

- Activities to enhance public access, use and appreciation for maritime collections;
- Activities designed to encourage preservation of traditional maritime skills;
- Activities designed to teach basic and/or advanced maritime skills;
- Minor construction projects which will improve public access, use, and appreciation of educational and/or exhibit spaces of maritime organizations.

Preservation of the *Gazela*:

- Activities related to the preservation, restoration and maintenance of the *Gazela*;
- Activities designed to encourage the preservation of traditional maritime skills;
- The development of educational activities using the *Gazela* as a teaching tool.



An Urban BoatWorks student works on a paddle board.

In an old church building located on Broadway in Camden's Waterfront South neighborhood, an area once home to the New York Shipbuilding Corporation, UrbanPromise's Urban BoatWorks program strives to build character through the craft of wooden boatbuilding. Since the program's beginning in 2009, middle and high school youth have been handcrafting paddleboats, canoes, kayaks and paddleboards, and launching them on local waterways. As they work in the boat shop alongside instructors and mentors—nearly all of whom are volunteers—the students learn the skills needed to become leaders among peers and productive, responsible adults.

Their learning extends beyond the craft to include elements of math and science, and very intentionally integrated lessons on teamwork and responsibility.



Urban BoatWorks students proudly paddle the newly build Delaware Ducker boat.

To see the pride on their faces and hear the pride in their voices as they talk about the boats they built makes it clear just how important this experience has been.

Urban BoatWorks gives its students a reason to learn and a reason to care about the things they are being taught. The Trust is proud to have funded the supplies and materials for Urban BoatWorks to build its first ever traditional historic Delaware Ducker boat.

During the past two fiscal years, the Trust's Sea Scholars Program, now a component of our Maritime Program, covered the unmet financial need of a Philadelphia area student to attend the Sea Semester class at Woods Hole, MA.

Fiscal Years 2013-2015
Philadelphia Maritime Grants: 4
Low and High Dollar Amounts: \$22,608 to \$75,000



One-on-one mentoring at Urban BoatWorks.

PHILADELPHIA MARITIME GRANTS

ORGANIZATION	PROJECT	GRANT AMOUNT	
		Fiscal Year 2013/2014	Fiscal Year 2014/2015
Independence Seaport Museum	To support their SAILOR (Science & Arts Innovative Learning on the River) educational program, which includes lessons centered on the process of traditional wooden boat design construction.	\$ 75,000	\$ —
Philadelphia Wooden Boat Factory	To support their Marine Education Initiative, a coupling of two after-school and summer clubs in traditional wooden boat-building, competitive sailing, and riverine sciences.	—	35,000
SEA Education Association	To cover the unmet financial need of a Philadelphia area student to attend the 1/2/15-3/19/15 Sea Semester class at Woods Hole, MA.	—	22,608
UrbanPromise Ministries, Inc.	To cover the cost of supplies and materials for Urban BoatWorks to build its first ever traditional historic Delaware Ducker boat.	—	25,000
MARITIME GRANTS TOTAL		\$75,000	\$82,608



An Urban BoatWorks student enjoys navigating his boat on a Philadelphia waterway.

The W. W. Smith Charitable Trust is a private foundation that grants only for these specific purposes: basic medical research in heart disease, cancer and AIDS; financial aid for full-time undergraduate students; maritime education and/or maritime heritage preservation; and food, clothing and shelter for children, families and the elderly. Almost always, grants are limited to organizations located within the Pennsylvania counties of Bucks, Chester, Delaware, Montgomery or Philadelphia as well as the City of Camden, New Jersey.

Grants are made only to tax-exempt organizations not classified as private foundations or private operating foundations within the terms of the Tax Reform Act of 1969. Evidence is required from every applicant that the Internal Revenue Service currently approves of the organization's exempt status under Code Section 501(c)(3) or its analogues, and designates the proposing organization as not being a private foundation under section 509.

Grants are available to organizations with proven or prudently predictable records of performance, never directly to individuals. Capital projects and special programs may be funded (see separate program guidelines), but requests for deficit financing are not considered.

The Trust accepts and processes applications for grants throughout the year. All program areas have proposal deadlines; please see page 32 for the deadlines for specific grant purposes. Personal visits prior to the submission of a written proposal are discouraged. Please telephone the Trust's office to ask questions prior to preparing a full proposal.

All proposals are carefully reviewed. If a request falls within the framework of Trust's guidelines and present priorities, more detailed information may be requested and a site visit initiated by Trust staff.

Final decisions regarding qualified proposals and all grant terms are made by the Trustees. Proposal endorsement letters are discouraged.

Grantees are encouraged to announce information to the news media concerning their grants. Proposed copy must be reviewed and approved by the Trust in advance of release. Commemoratives are not expected.

No part of any grant may be subjected to a fundraiser's commission. Proposals will not be considered for development officer capacity-building.

The Trust budgets no funds to purchase meal tables, program advertisements, golf tournament sponsorships, organizational memberships, or to support analogous fundraising events.

Prompt repayment to the Trust of grant funds unused within the period specified in the Trust's award notification letter is expected. Interest earned on Trust funds during any such time interval may not be retained by any grantee.

Except for medical research protocols (see page 12), no extra copies of proposals are needed.

The W. W. Smith Charitable Trust does not discriminate as to race, creed, religion, color, gender, national origin, age, disability, marital status, sexual orientation or status with regard to grant distribution.

As with any prospective grant concept, a letter or phone call of inquiry prior to preparing a full proposal is always appropriate.

Normal business hours are 8:30 a.m. to 4:30 p.m., Monday through Friday: phone 610-397-1844.

PROGRAM AREAS

Proposals will be considered only for the following purposes:

1. Specific, basic medical research projects dealing with heart disease, cancer or AIDS.
2. By invitation only: MSCHE accredited four-year universities' and colleges' financial aid programs for needy, worthy, full-time undergraduate students (No request ever is accepted directly from an individual student.)
3. To provide food, clothing or shelter for children ages 18 or under (including needy families with dependent children) or the elderly ages 60 and above.
4. To support maritime educational activities designed to: preserve historic maritime resources; increase public awareness; develop an appreciation for the maritime heritage of Philadelphia; or teach basic or advanced maritime skills.

The Trustees endeavor to keep abreast of the needs and conditions in the area served by the Trust and variations from these policies may be made at their discretion.

HEART DISEASE, CANCER AND AIDS RESEARCH

See page 12 for specialized guidelines and requirements.

In order to give the Trust's independent advisory committees time to review applications, it is required that grant proposals be received no later than July 15 for Cancer, AIDS, and/or Heart research. When this date falls on a holiday or weekend, the deadline for proposal submission is 4:30 p.m. on the last business day before the holiday or weekend.

Up to two proposals can be submitted per parent organization if there are separate tax IDs underneath. Each of the proposals must be submitted under a separate tax ID.

Each application must be submitted in quadruplicate and accompanied by a copy of the most recent audited financial statements as well as a complete copy of the current IRS 990 for the researcher's institution. The IRS 990 may be submitted electronically.

Every proposal must be submitted to the Trust with a letter of endorsement from the institution's senior official for the research function. Unendorsed protocols or proposals not following the Trust's research application form will not be considered.

Projects submitted for consideration should be for one year only. It is Trust policy that proposals not request funding for equipment alone. Copies of all published material relevant to a proposed research project should be made available to the Trust both before and after a grant is made.

Unused grant funds must be returned to the Trust promptly so that the funds may be put toward another worthwhile research request.

COLLEGE FINANCIAL AID PROGRAMS

Proposals for grants to MSCHE accredited colleges and universities are by invitation only and must be received by April 1. Funding will be awarded at the May Trustees meeting.

Institutions are required to screen financial aid applicants and award the Trust's scholarship funds only to

full-time undergraduate students who are in good academic standing and are considered most needy and worthy. Selected students are required to be permanent residents of Bucks, Chester, Delaware, Montgomery or Philadelphia counties, or the City of Camden, New Jersey. Out-of-state students (with the exception of the City of Camden, New Jersey) who gain residency status due to college enrollment are not eligible for funding. Proposals should detail the selection process used to identify qualified students whose financial needs are not being met by existing policies.

Recipient institutions are visited once every two years by the Trust staff. Grant funds cannot be used for endowment, equipment, construction, capital campaigns, annual giving or other purposes.

FOOD, CLOTHING AND SHELTER FOR CHILDREN AND THE ELDERLY

Requests for grants for food, clothing or shelter for children and the elderly from non-profits located in Bucks, Chester, Delaware, Montgomery or Philadelphia counties, or the City of Camden, New Jersey are considered at the March/April and September Trustees meetings. In order to give the Trust's grant administrator time to review proposals and schedule site visits, it is required that grant proposals be received no later than December 15 for the March/April meeting and no later than June 15 for the September meeting. When these dates fall on holidays or weekends, the deadline for proposal submission is 4:30 p.m. on the last business day before the holiday or weekend.

The Trust's project summary sheet, which is available online or from the Trust's office, must accompany the proposal and be completed in full, including the requested amount, request summary, description and justification of the proposed project, etc. The following enclosures are required to be submitted with all proposals:

- The W. W. Smith Charitable Trust project summary sheet
- Project budget and timetable
- Current fiscal year operating budget for the organization
- List of top sources of funding in the last fiscal year for the organization and amounts
- Current Board list, including members' employment affiliations, constituencies and years of service
- Current IRS tax determination letter. If you are classified as a supporting (or supported) organization 509(a)(3), please contact the Trust's office for additional information.
- The most recent IRS Form 990. If too small to file form 990, telephone the Trust for assistance.

A site visit is mandatory after all required documentation is received. Please plan ahead and apply early.

Applications should be for no less than \$5,000. Food, clothing and shelter grant requests will be funded for one year only. Funding to an organization will be made for only three consecutive calendar years, after which at least two consecutive calendar years must pass before another application can be considered. Applicants are limited to one proposal at a time and one grant within any twelve month period.

No proposals will be considered for retroactive funding of non-emergencies.

Satisfactory post-grant narrative and financial reports are prerequisites to any future proposal consideration.

As a general rule, the further away a request is from direct provision of literal food, clothing or shelter, the less likely funding will be granted. This normally excludes consideration of requests from summer camps, YMCAs, YWCAs, adult daycare and child daycare programs. New housing development is not considered. Proposals for vans or transportation funds are not accepted. The Trust does not fund requests for general operating expenses.

GRANT APPLICATION GUIDELINES

PHILADELPHIA MARITIME

This program is restricted to the Philadelphia/Camden waterfront and funds only non-profit organizations whose main purpose is maritime education, maritime heritage preservation, and/or the preservation of the Gazela.

SEA education grants, formerly funded under the Scholarship Program, are now funded under the Philadelphia Maritime Program.

Maritime grant proposals are accepted on a continuous basis and reviewed at the next regularly scheduled Trustees meeting following the date of submission. Requests are funded for one year. Applicants are limited to one proposal at a time and one grant within any twelve month period.

Proposals must include the Trust's project summary sheet completed in full, including the requested amount, a request summary, description and justification of the proposed project, etc. The following enclosures are required to be submitted with all proposals:

- The W. W. Smith Charitable Trust project summary sheet
- Project budget and timetable
- Current fiscal year operating budget for the organization
- List of top sources of funding in the last fiscal year for the organization and amounts
- Current Board list, including members' employment affiliations, constituencies, and years of service
- Current IRS tax determination letter. If you are classified as a supporting (or supported) organization 509(a)(3), please contact the Trust's office for additional information.
- The most recent IRS Form 990. If too small to file form 990, telephone the Trust for assistance.

ANNUAL GRANTMAKING SCHEDULE

PROGRAM AREA	APPLICATION DEADLINE	TRUSTEES MEETING
Food, Clothing and Shelter	December 15 June 15	March/April September
College Financial Aid	April 1	May
Philadelphia Maritime	Continuous	Next Regularly Scheduled Meeting
Cancer, AIDS and Heart Research	July 15	October

All applicants will be notified by the Trust, in writing, within 30 days after the relevant Trustees meeting. It is not necessary to telephone the Trust unless there is an important change in your organization's circumstances or you do not receive a letter within this time period. Generally, grants are paid within 60 days of the Trust's receipt of the recipient organization's signed award notification letter.